## MIZZI ORGANISATION LIMITED

Annual Report and Consolidated Financial Statements 31 December 2020

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## **Directors' report**

The directors present their report and the audited consolidated financial statements for the year ended 31 December 2020.

#### **Principal activities**

The Group's principal activities, which are unchanged since last year, are mainly the importation and sale of motor vehicles, together with the servicing and repairs of motor vehicles; motor vehicle financing and leasing; mechanical and electrical contracting, installation and servicing of lifts, air conditioners and related supplies; the management and leasing of a shopping and commercial centre and retailing activities relating to foodstore goods, clothing and similar goods from rented premises; the operation of a food market and other food and beverage outlets in partnership with other restaurant operators. Group undertakings also derive revenues from sale of property and operating lease income from the renting out of owned property. The Group has other minority interests in other different business areas.

The company's principal activities, which are unchanged since last year, are the holding of investments and managing the affairs of the other companies within the Mizzi Organisation.

#### **Review of business**

With effect from March 2020, the outbreak of COVID-19 impacted negatively a number of operations within the Mizzi Organisation. Whilst some sectors and certain companies were hit worse than others. Group management invested substantial efforts to safeguard as many jobs as possible and ensure survival of all the respective companies within the Group and the Organisation as a whole. Management focused on safeguarding the Group cash flow, in view of the severe drop in cash generation. Turnover and financial results attributable to the automotive, retail and food & beverage sectors within the Organisation were particularly impacted, since retail and catering establishments were forced to close down whilst car showrooms were empty for nearly 4 months during 2020. The mechanical and engineering division of the Organisation continued to operate on external contract sites, however once these contracts were commissioned, the contracts division experienced a slow-down in contracting new projects. Rental income from third parties remained relatively stable, mainly due to the fact that commercial lessees were not particularly impacted by COVID, and also residential tenants where only slightly impacted. The Organisation's real estate arm continued its divestment plan of non-core properties. This experienced a slow-down, however, pre-COVID committed property sales also went ahead and were finalised as planned during or after the peak of the pandemic. The other sectors of the Mizzi Organisation which do not form part of the Mizzi Organisation Limited Group are the beverage and the hotel sectors. Being heavily reliant on the tourism industry, the Organisation's beverage sector was also heavily impacted as the hospitality industry was brought to a standstill. On a positive note, the hotel (owned and manged by the Organisation) remained operative up to a certain extent, having been awarded contracts to provide alternative accommodation to front liners assisting patients infected by the virus.

All companies forming part of the Organisation embarked on a cost-cutting exercise in areas such as payroll costs, direct departmental costs together with selling and administrative expenses. Particular emphasis was placed on the credit control function so as to ensure cash receipts from customers and debtors kept flowing in regularly and in a sustained manner in order to meet cash outflows. Revised favourable credit term arrangements were negotiated with a number of suppliers, though substantially minimal concessions were granted to the Organisation by its property lessors.

On a group wide basis, the Mizzi Organisation took a number of other initiatives to ensure effective management of available liquidity to fund the requirements of all operations impacted by COVID-19. The Organisation managed to secure favourable arrangements with banks in relation to the postponement of bank loan repayments and with suppliers in relation to the postponement of major capital expenditure payments. A number of Group companies took advantage of available Government aid, such as the deferral of VAT and tax payments, wage supplement schemes, quarantine leave supplements and MDB guaranteed bank facilities for working capital and continuation of committed capital expenditure. The Organisation also encouraged utilisation of vacation leave to decrease accruals in this regard.

#### Automotive

During 2020, the automotive division registered material decreases in overall revenues which are fully attributable to the economic slowdown brought along by the COVID-19 pandemic. In fact, overall revenue amounted to  $\in$ 59.5 million as opposed to  $\in$ 71.6 million in 2019. The Group also experienced significant decrease in gross profit margins in order to turn around the high levels of stock which were held as at the end of Q1 2020.

The automotive division together with most areas within the Mizzi Organisation had to stop all capital expenditure in order to safeguard the cashflows of all companies within this sector. No dividends were passed on to the holding companies and the automotive division borrowed a total €4.7million under the Malta Development Bank guaranteed loan scheme to cover working capital timing differences and finance pre-covid committed capital expenditure.

Among initiatives to clients during these difficult times, even during the second wave of the pandemic, the automotive's finance arm, United Acceptances Finance Limited ('UAFL'), offered the possibility to have a three-month moratorium on the hire purchase instalments subject to meeting terms and conditions. This finance company envisaged that during the COVID months, even in the early months of 2021, debt collection would slow down partly due to the initiative of the moratorium and even due to the slow-down of the economy in the first half of the year. As a result, cash inflows of UAFL have decreased, while provisions also increased in line with IFRS 9 accounting policies. However new credit facilities kept UAFL in a strong cashflow position.

The automotive division has also continued to tighten its controls from a compliance and money laundering perspective to ensure the continuous alignment with the related directives.

#### Mechanical and engineering contracting

During the current financial year, Titan International Limited ('Titan'), the subsidiary primarily dealing in the contracting, sales and servicing of lifts and air conditioners amongst others, registered an increase in revenue of 5% from €18 million in 2019 to a figure of almost €19 million in 2020. However, margins decreased by approximately 2.5% due to the mix of product sales and contracts. Savings were made in selling and distribution expenses which is a reflection of the company's efforts to curtail expenditure during the COVID-19 period.

Titan was not directly affected in the initial stages of the pandemic. However, as the year progressed new orders and contracts slowed down given that major projects were put on hold as a direct result of the pandemic. Competition in this field has remained very aggressive, and the company has started exploring the possibility of moving into more adequate premises for its operation.

#### Retail

The Group's retail division ('Arkadia') continued experiencing negative trends brought along primarily by the COVID-19 pandemic. The shopping mall in Gozo and all fashion stores were subject to a forced closure between the 23 March 2020 and 4 May 2020 with the direct consequence of having zero revenues from these outlets and zero rental income from the tenancy agreements. The company kept on discounting rents to tenants until 2021 to assist them in their operation.

On the other hand, the Food and Beverage division ('Suq tal-Belt') was closed from the 18 March 2020 until the 22 May 2020 putting a complete halt to most sources of revenue for this operation. The Suq tal-Belt operation was further jeopardised by the departure of three tenants whose business went down due to the pandemic.

Suq tal-Belt was also subject to an impairment loss of €5 million on the initial investment which was determined from a thorough exercise performed by management to assess the cash generation of this complex. This is the result of Suq tal-Belt failing to meet certain operational returns.

As far as the traditional Arkadia business model is concerned, management started to implement new measures to combat increased competition. These included an investment in a new supermarket online gateway as well as restructuring of the retail areas held by third party tenants. The company is also on the lookout to expand its foodstore portfolio and has plans to refurbish its flagship outlets in Malta and Gozo.

#### Real estate

During 2020, the Organisation's real estate company, Mizzi Estates Limited, registered an overall decrease in rental income of 8.5% from €2.6 million in 2019 to €2.3 million in 2020. Such decrease is attributable to discounts given to companies within the Group during the pandemic period. Despite the pandemic, following the completion of two residential blocks comprising 31 apartments in 2019, the company experienced a growth in rental income derived from third parties of over 15%. This is in line with the strategy of the Board of Directors to decrease the dependency on Group companies and focusing on external business. During the current financial year, six properties were sold, as part of the divestment plan of non-core properties.

Capital expenditure during the current financial year amounted to €1.8 million. A substantial amount of this was used towards the continuing development of a nine-storey office block in St Julians which commenced in 2018. The latter is envisaged to be finalised in 2021, to continue growing the rental portfolio of the Group. Such project was partly funded by bank financing from the parent company. On the other hand, all non-crucial and uncommitted capital expenditure was put on hold in order to safeguard the cashflows of the Group.

#### Other matters

Any new projects undertaken by the Group involved measures aimed at reducing material waste and improving water and electricity usage through the use of more energy efficient equipment. The parent Company also divested itself from other non-core investments, as a plan to de-leverage the group as much as possible and focus on its core competencies.

The companies forming part of Mizzi Organisation have continued to support 'The Spiru Mizzi Foundation', as part of the Corporate Social Responsibility program of the Organisation. The Foundation was set up by the President of Mizzi Organisation, Chev. Maurice Mizzi, in order to support and honour the new generations born and living in Cottonera and the surrounding harbour area. Chev. Mizzi kept on supporting and financing his ideology of increasing education in the Southern part of the Island.

Headcount levels of the group decreased slightly to 740 personnel compared to 786 in 2019, with Mizzi Organisation Limited and its subsidiaries employing the bulk of the entire Mizzi Organisation's human resources which is in excess of a thousand persons.

#### Outlook for 2021

As briefly explained above, all operations within Mizzi Organisation, were affected by the COVID-19 pandemic, to varying degrees. Some sectors were worse hit than others, especially sectors which are dependent on the tourism industry. The Group took advantage of the COVID wage supplement schemes offered by government through Malta Enterprise, and this helped save as many jobs as possible.

This negative trend persisted in the opening months of 2021, when the island was hit by the second wave of the pandemic, and in March some of our business segments were once again forced to close their doors, mainly the retail and food & beverage ('F&B') sectors. These sectors were the worst hit, especially the F&B sector represented by the Suq tal-Belt complex, which following the forced closure, was hit further by the downward trend in footfall in Valletta. Management has put endless efforts to contain the situation and managed to limit the losses suffered from the Suq tal-Belt operation to those suffered in 2019.

The Engineering sector also had a slow start to 2021 due to the slowdown in major projects, most of which have been postponed for COVID reasons. The second half of 2021 has seen some of these projects come back in line, which will help Titan resume activity in the contracts division which is highly dependent on new projects. Sale of residential units and power tools is also improving in 2021.

On a more positive note, the Automotive sector which had a slow start for the first two months, started gaining momentum at the end of quarter 1, given the increase in duties brought along on UK's second hand imported vehicles as a result of Brexit. These levies have made the purchase of new vehicles more cost effective than importing second hand cars from the UK, and the Automotive companies enjoyed this positive trend. Furthermore, the constant role out of new electrical and PHEV vehicles by our franchises, has helped the Automotive division recover from the downward trend brought along by COVID.

The Group's Real Estate sector kept its positive trends, given it was negligibly affected by the pandemic. 2021 will see the completion of a state-of-the-art office block in St Julians, which is expected to be leased out before the end of the year. Furthermore, this business function is back to the drawing board looking at projects which were all put on hold during the initial stages of the COVID pandemic. In Q4 of 2021, the Real Estate division is expected to complete a major sale of the former GSD factory site in Qormi.

2021 will also see many changes in the financing structure of the Group, where an extensive refinancing exercise will be held in Quarter 3. Through this refinancing, several loans within Arkadia Marketing Limited will be addressed, together with refinancing loans taken directly by Mizzi Organisation Limited. Through this refinancing, the Group will be supporting the development of a subsidiary owned site in Blata I-Bajda, which will be used to consolidate part of the automotive operations and diminish the use of warehousing rented out from third parties. The Group will also commence works on the refurbishment of the fuel station in Blata I-Bajda, and finance a refurbishment strategy of the Group's retail arm, which will see the rejuvenating of the Group's main foodstores and the refurbishment of the Gozo shopping complex.

Even though nowhere near 2019 levels, the financial results for 2021 should show an overall sign of improvement against 2020, assuming no further full or partial lockdowns take place. Business is picking up gradually, and should the country remain focused on the way it handles the pandemic, the 3 year recovery envisaged by the Group is on the right track. The Group is also back to cash generation and also considering investment options.

The directors are further heartened that as at the date of approval of these financial statements, all the business units of the Group are back in business and fully operational within the restrictions and guidelines issued by the Health Authorities. Furthermore, as business started to pick up gradually during the recent months, it was noted that actual performance across all business segments has been better than that forecasted within the 2021 Budget process.

In view of the current situation brought about by the COVID-19 pandemic, the Organisation is constantly monitoring the situation and has assessed various financial projections including different scenarios in respect of the recovery from Covid-19 pandemic. In this respect detailed financial and cash flow projections covering all business lines for years 2021 till 2030 have been prepared. These projections are based on historical financial information registered to date, and compiled as part of the preparation of a revised business plan. The projected 2021 financial results for the core businesses within the Organisation were cautiously projected to be significantly lower when compared to 2019 financial results. The projections also contemplate a stressed case scenario with severe business conditions prevailing throughout 2021 and with a number of years for recovery.

Assuming stressed conditions are experienced throughout 2021, such that the projected financial results from the automotive business, the hotel, the retail and catering businesses are subdued in line with 2020 performance and simultaneously projected property sales do not materialise, the Organisation would still be in a position to fund its group wide operations taking cognisance of liquidity available.

The Boards of Directors of Mizzi Organisation Limited and of the companies constituting the Mizzi Organisation feel confident that with the measures taken, the refinancing arrangements and the diversity of the Organisation's business lines, the companies within the Organisation shall overcome the disruptions brought about by this pandemic, which have now been around for over 18 months. The directors consider the Organisation and all Mizzi Organisation companies to be a going concern. Hence the going concern assumption in the preparation of these financial statements is considered appropriate and there are no material uncertainties which may cast significant doubt about the ability of the Organisation and its companies to continue operating as a going concern.

#### Financial risk management

In 2020, there has been no change in the Group's and company's financial risk management objectives and policies, details of which, together with further information on the Group's and the Company's risk exposures can be found in Note 2 to the financial statements.

#### **Results and dividends**

The consolidated financial results are set out on page 14. The directors do not recommend the payment of a dividend.

The directors propose that the company's balance of retained earnings amounting to €12,902,444 (2019: €12,426,854) be carried forward to the next financial year.

#### Directors

The directors of the company who held office during the year were:

Angele Calleja Maurice F. Mizzi Brian R. Mizzi Christopher Mizzi Ian Mizzi Kenneth C. Mizzi Veronica Mizzi

#### Statement of directors' responsibilities for the financial statements

The directors are required by the Maltese Companies Act (Cap. 386) to prepare financial statements which give a true and fair view of the state of affairs of the group and the parent company as at the end of each reporting period and of the profit or loss for that period.

In preparing the financial statements, the directors are responsible for:

- ensuring that the financial statements have been drawn up in accordance with International Financial Reporting Standards as adopted by the EU;
- selecting and applying appropriate accounting policies;
- making accounting estimates that are reasonable in the circumstances;
- ensuring that the financial statements are prepared on the going concern basis unless it is inappropriate to presume that the group and the parent company will continue in business as a going concern.

The directors are also responsible for designing, implementing and maintaining internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and that comply with the Maltese Companies Act (Cap. 386). They are also responsible for safeguarding the assets of the Group and the parent company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The financial statements of Mizzi Organisation Limited for the year ended 31 December 2020 are included in the Annual Report and Consolidated Financial Statements 2020, which is published in hard-copy printed form and made available on the Mizzi Organisation website (www.mizziorganisation.com). The directors of the entities constituting the Mizzi Organisation are responsible for the maintenance and integrity of the Annual Report on the website in view of their responsibility for the controls over, and the security of, the website. Access to information published on the Organisation's website is available in other countries and jurisdictions, where legislation governing the preparation and dissemination of financial statements may differ from requirements or practice in Malta.

#### Auditors

PricewaterhouseCoopers have indicated their willingness to continue in office and a resolution for their reappointment will be proposed at the Annual General Meeting.

On behalf of the board

Maurice F. Mizzi Director

Registered office: Mizzi Organisation Corporate Office Testaferrata Street Ta' Xbiex Malta

6 September 2021

Brian R. Mizzi Director



# Independent auditor's report

To the Shareholders of Mizzi Organisation Limited

## Report on the audit of the financial statements

## Our opinion

In our opinion:

- The Group financial statements and Parent Company financial statements (the "financial statements") give a true and fair view of the Group and the Parent Company's financial position of Mizzi Organisation Limited as at 31 December 2020, and of the Group's and the Parent Company's financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards ('IFRSs') as adopted by the EU; and
- The financial statements have been prepared in accordance with the requirements of the Maltese Companies Act (Cap. 386).

#### What we have audited

Mizzi Organisation's financial statements, set out on pages 12 to 104, comprise:

- the Consolidated and Parent Company statements of financial position as at 31 December 2020;
- the Consolidated and Parent Company income statement and statements of comprehensive income for the year then ended;
- the Consolidated and Parent Company statements of changes in equity for the year then ended;
- the Consolidated and Parent Company statements of cash flows for the year then ended; and
- the notes to the financial statements, which include significant accounting policies and other explanatory information.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group and the Parent Company in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants (IESBA Code) together with the ethical requirements of the Accountancy Profession (Code of Ethics for Warrant Holders) Directive issued in terms of the Accountancy Profession Act (Cap. 281) that are relevant to our audit of the financial statements in Malta. We have fulfilled our other ethical responsibilities in accordance with these Codes.



To the Shareholders of Mizzi Organisation Limited

## Other information

The directors are responsible for the other information. The other information comprises the Directors' report (but does not include the financial statements and our auditor's report thereon).

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon except as explicitly stated within the *Report on other legal and regulatory requirements*.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors and those charged with governance for the financial statements

The directors are responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs as adopted by the EU and the requirements of the Maltese Companies Act (Cap. 386), and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the Parent Company or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



To the Shareholders of Mizzi Organisation Limited

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's or the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, because not all future events or conditions can be predicted, this statement is not a gurantee as to the Group's and Parent Company's ability to continue as a going concern. In particular, it is difficult to evaluate all of the potential implications that COVID-19 will have on the company's trade, customers, suppliers and the disruption to its business and the overall economy.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



To the Shareholders of Mizzi Organisation Limited

## Report on other legal and regulatory requirements

The *Annual Report and Financial Statements 2020* contains other areas required by legislation or regulation on which we are required to report. The Directors are responsible for these other areas.

The table below sets out these areas presented within the Annual Report, our related responsibilities and reporting, in addition to our responsibilities and reporting reflected in the *Other information* section of our report. Except as outlined in the table, we have not provided an audit opinion or any form of assurance.

Area of the Annual Report and Financial Statements 2020 and the related Directors' responsibilities	Our responsibilities	Our reporting
<b>Directors' report</b> (on pages 1 to 6) The Maltese Companies Act (Cap. 386) requires the directors to prepare a Directors' report, which includes the contents required by Article 177 of the Act and the Sixth Schedule to the Act.	We are required to consider whether the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements. We are also required to express an opinion as to whether the Directors' report has been prepared in accordance with the applicable legal requirements. In addition, we are required to state whether, in the light of the knowledge and understanding of the Company and its environment obtained in the course of our audit, we have identified any material misstatements in the Directors' report, and if so to give an indication of the nature of any such misstatements.	<ul> <li>In our opinion:</li> <li>the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and</li> <li>the Directors' report has been prepared in accordance with the Maltese Companies Act (Cap. 386).</li> <li>We have nothing to report to you in respect of the other responsibilities, as explicitly stated within the Other information section.</li> </ul>



To the Shareholders of Mizzi Organisation Limited

Area of the Annual Report and Financial Statements 2020 and the related Directors' responsibilities	Our responsibilities	Our reporting
	Other matters on which we are required to report by exception We also have responsibilities under the Maltese Companies Act (Cap. 386) to report to you if, in our opinion:	We have nothing to report to you in respect of these responsibilities.
	• adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us.	
	• the financial statements are not in agreement with the accounting records and returns.	
	• we have not received all the information and explanations which, to the best of our knowledge and belief, we require for our audit.	

## Other matter – use of this report

Our report, including the opinions, has been prepared for and only for the Parent Company's shareholders as a body in accordance with Article 179 of the Maltese Companies Act (Cap. 386) and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior written consent.

#### PricewaterhouseCoopers

78, Mill Street Zone 5, Central Business District Qormi Malta

Fabio Axisa Partner

6 September 2021

## Statements of financial position

		Group		Comp	any
		At 31	At 31	At 31	At 31
		December	December	December	December
	Notes	2020	2019	2020	2019
		€	€	€	€
ASSETS					
Non-current assets					
Property, plant and equipment	4	81,854,751	82,265,530	455,198	293,854
Right-of-use assets	5	18,548,158	20,195,757	-	
Investment property	6	71,460,661	67,904,930	5,399,071	5,366,609
Intangible assets	7	89,254	110,576	-	-
Deferred tax assets	25	271,633	289,111	271,633	289,111
Investments in subsidiaries	8	-	-	8,548,854	8,448,854
Investments in associates	9	2,778,507	3,477,465	3,292,927	3,292,927
Financial assets at FVOCI	11	3,727,763	4,626,167	3,727,763	4,626,167
Loans and advances	10	8,574,608	7,935,979	30,740,850	26,451,181
Trade and other receivables	12	12,558,812	13,666,984	-	-
Total non-current assets		199,864,147	200,472,499	52,436,296	48,768,703
Current assets					
Inventories	14	23,154,456	27,142,036		
Loans and advances	10	1,834,880	1,472,020	- 13,415,653	- 10,733,235
Trade and other receivables	10	23,012,231	29,199,904	36,485,955	36,413,685
Current tax assets	12	753,992	1,114,709	265,317	267,682
Financial assets at FVPL	15		221.520	- 203,317	221,520
Cash and cash equivalents	16	6,472,045	5,294,349	59,015	2,760,376
		55,227,604	64,444,538	50,225,940	50,396,498
Assets classified as held for sale	17	2,580	2,580	-	-
Total current assets		55,230,184	64,447,118	50,225,940	50,396,498
Total assets		255,094,331	264,919,617	102,662,236	99,165,201

## Statements of financial position - continued

		Group Compa					
		At 31	At 31	At 31	At 31		
	•• •	December	December	December	December		
	Notes	2020	2019	2020	2019		
		€	€	€	€		
EQUITY AND LIABILITIES							
Capital and reserves							
Share capital	18	1,597,018	1,597,018	1,597,018	1,597,018		
Capital contribution reserve	18	3,042,999	3,042,999	3,042,999	3,042,999		
Revaluation reserves	19	42,901,747	38,455,633	161,015	323,373		
Fair value gains and other		,,	,,	- ,	,		
reserves	20	29,887,480	28,044,258	-	-		
Hedging reserve	21	(504,458)	(536,917)	(504,458)	(536,917)		
Retained earnings		(34,547)	9,222,996	12,902,444	12,426,854		
-					<u> </u>		
Total equity		76,890,239	79,825,987	17,199,018	16,853,327		
Non-current liabilities	0.4	04 007 070	00 440 444	54 405 000	40,000,000		
Borrowings	24 22	64,827,973	63,413,444	51,435,988	48,696,680		
Lease liabilities	22 25	17,880,809	19,096,251	-	-		
Deferred tax liabilities Derivative financial	25	11,736,278	10,406,745	13,993	13,993		
instruments	26	776,091	826,028	776,091	826,028		
instruments	20	770,091	020,020	776,091	020,020		
Total non-current liabilities		95,221,151	93,742,468	52,226,072	49,536,701		
			00,1 12,100	0_,0,0.2	10,000,101		
Current liabilities							
Trade and other payables	23	52,517,026	64,930,762	19,345,391	24,922,011		
Current tax liabilities		58,894	60,183	-	-		
Borrowings	24	29,186,511	25,137,160	13,891,755	7,853,162		
Lease liabilities	22	1,220,510	1,223,057	-	-		
<b>—</b>			04.054.400		00 775 470		
Total current liabilities		82,982,941	91,351,162	33,237,146	32,775,173		
Total liabilities		178,204,092	185,093,630	85,463,218	82,311,874		
				,			
Total equity and liabilities		255,094,331	264,919,617	102,662,236	99,165,201		
			,,	,,			

The notes on pages 21 to 104 are an integral part of these consolidated financial statements.

The financial statements on pages 12 to 104 were authorised for issue by the Board on 6 September 2021 and were signed on its behalf by:

Maurice F. Mizzi Director

Brian R. Mizzi Director

## Income statements

			Year ended 3	1 December	
	Notes	Gi	oup	Com	bany
		2020 €	2019 €	2020 €	2019 €
Revenue	27	101,437,295	122,607,961	-	-
Cost of sales	28	(79,906,013)	(95,554,241)	-	-
Gross profit		21,531,282	27,053,720		-
Selling and other direct expenses	28	(14,430,536)	(15,613,320)	-	-
Administrative expenses Gains from changes in fair value of	28	(11,052,790)	(12,048,850)	(1,884,053)	(1,787,493)
investment property Impairment charges on property, plant and		3,753,532	453,538	-	-
equipment		(4,953,978)	-	-	-
Other operating income	30	2,086,498	2,815,896	1,544,134	2,216,595
Operating (loss)/profit Investment and other related		(3,065,992)	2,660,984	(339,919)	429,102
income	31	287,653	180,802	1,353,816	4,410,267
Finance income	32	423,731	324,636	1,265,138	1,006,863
Finance costs	33	(3,729,432)	(3,725,207)	(1,898,699)	(1,754,406)
Share of (loss)/profit of associates	9	(399,959)	820,756	-	-
(Loss)/profit before tax		(6,483,999)	261,971	380,336	4,091,826
Tax (expense)/income	34	(982,263)	(906,237)	64,402	(694,356)
(Loss)/profit for the year		(7,466,262)	(644,266)	444,738	3,397,470

The notes on pages 21 to 104 are an integral part of these consolidated financial statements.

## Statements of comprehensive income

			Year ended 31	December	
	Notes	Grou	ıp	Com	pany
		2020 €	2019 €	2020 €	2019 €
(Loss)/profit for the year		(7,466,262)	(644,266)	444,738	3,397,470
Other comprehensive income: Items that will not be reclassified to profit or loss Revaluation surplus on land and buildings arising during the year, net					
of deferred tax Movement in deferred tax liability on revalued land and buildings determined on the basis	19	4,629,074	-	-	-
applicable to property disposals Losses from changes in fair value	19	487	(25,064)	-	-
of financial assets at FVOCI	19	(131,506)	(23,098)	(131,506)	(23,098)
<i>Items that may be subsequently reclassified to profit or loss</i> Cash flow hedges, net of deferred tax	21	32,459	(30,674)	32,459	(30,674)
Other comprehensive income for the year, net of tax		4,530,514	(78,836)	(99,047)	(53,772)
Total comprehensive income for the year		(2,935,748)	(723,102)	345,691	3,343,698

The notes on pages 21 to 104 are an integral part of these consolidated financial statements.

# Statements of changes in equity

Group			Capital			Fair value		
	Notes	Share capital €	Capital contribution reserve €	Hedging reserve €	Revaluation reserves €	gains and other reserves €	Retained earnings €	Total €
Balance at 1 January 2019		1,597,018	3,042,999	(506,243)	38,524,884	28,654,454	9,235,977	80,549,089
Comprehensive income								
Loss for the year		-	-	-	-	-	(644,266)	(644,266)
<b>Other comprehensive income:</b> Movement in deferred tax liability on revalued land and buildings determined on the basis								
applicable to property disposals	19	-	-	-	(25,064)	-	-	(25,064)
Depreciation transfer, net of deferred tax	19	-	-	-	(21,089)	-	21,089	-
Losses from changes in fair value of financial assets at FVOCI	19	-	-	-	(23,098)	-	-	(23,098)
Transfer of fair value gains on investment property arising during the year, net of deferred tax movements determined on the basis applicable to property disposals Transfer of movement in deferred tax liability on fair value gains on investment property	20	-	-	-	-	408,184	(408,184)	-
determined on the basis applicable to property disposals Realised fair value gains on property upon disposal, net of deferred tax movement determined	20	-	-	-	-	(195,860)	195,860	-
on the basis applicable to property disposals Cash flow hedges, net of deferred tax	20 21	:	-	- (30,674)	-	(822,520) -	822,520 -	- (30,674)
Total other comprehensive income		-	-	(30,674)	(69,251)	(610,196)	631,285	(78,836)
Total comprehensive income		-	-	(30,674)	(69,251)	(610,196)	(12,981)	(723,102)
Balance at 31 December 2019		1,597,018	3,042,999	(536,917)	38,455,633	28,044,258	9,222,996	79,825,987

# Statements of changes in equity - continued

Group - continued

	Notes	Share capital €	Capital contribution reserve €	Hedging reserve €	Revaluation reserves €	Fair value gains and other reserves €	Retained earnings €	Total €
Balance at 1 January 2020		1,597,018	3,042,999	(536,917)	38,455,633	28,044,258	9,222,996	79,825,987
Comprehensive income Loss for the year		-	-	-	-	-	(7,466,262)	(7,466,262)
Other comprehensive income:								
Revaluation surplus on land and buildings arising during the year, net of deferred tax Movement in deferred tax liability on revalued land and buildings determined on the basis	19	-	-	-	4,629,074	-	-	4,629,074
applicable to property disposals	19	-	-	-	487	-	-	487
Depreciation transfer, net of deferred tax	19	-	-	-	(21,089)	-	21,089	-
Losses from changes in fair value of financial assets at FVOCI	19	-	-	-	(131,506)	-	-	(131,506)
Transfer of fair value gains on disposal of equity investments at FVOCI	19	-	-	-	(30,852)	-	30,852	-
Transfer of fair value gains on investment property arising during the year, net of deferred tax movements determined on the basis applicable to property disposals Transfer of movement in deferred tax liability on fair value gains on investment property	20	-	-	-	-	2,983,982	(2,983,982)	-
determined on the basis applicable to property disposals Realised fair value gains on property upon disposal, net of deferred tax movements determined	20	-	-	-	-	(112,401)	112,401	-
on the basis applicable to property disposals Cash flow hedges, net of deferred tax	20 21	-	-	- 32,459	-	(1,028,359) -	1,028,359 -	- 32,459
Total other comprehensive income		-	-	32,459	4,446,114	1,843,222	(1,791,281)	4,530,514
Total comprehensive income		-	-	32,459	4,446,114	1,843,222	(9,257,543)	(2,935,748)
Balance at 31 December 2020		1,597,018	3,042,999	(504,458)	42,901,747	29,887,480	(34,547)	76,890,239

# Statements of changes in equity - continued

Company

	Notes	Share capital €	Capital contribution reserve €	Hedging reserve €	Revaluation reserves €	Retained earnings €	Total €
Balance at 1 January 2019		1,597,018	3,042,999	(506,243)	346,471	9,029,384	13,509,629
<b>Comprehensive income</b> Profit for the year		-	-	-	-	3,397,470	3,397,470
<b>Other comprehensive income:</b> Losses from changes in fair value of financial assets at FVOCI Cash flow hedges, net of deferred tax	19 21	-	-	- (30,674)	(23,098) -	-	(23,098) (30,674)
Total other comprehensive income	-	-	-	(30,674)	(23,098)	-	(53,772)
Total comprehensive income		-	-	(30,674)	(23,098)	3,397,470	3,343,698
Balance at 31 December 2019		1,597,018	3,042,999	(536,917)	323,373	12,426,854	16,853,327

## Statements of changes in equity - continued

Company - continued

	Notes	Share capital €	Capital contribution reserve €	Hedging reserve €	Revaluation reserves €	Retained earnings €	Total €
Balance at 1 January 2020	-	1,597,018	3,042,999	(536,917)	323,373	12,426,854	16,853,327
<b>Comprehensive income</b> Profit for the year						444,738	444,738
<b>Other comprehensive income:</b> Losses from changes in fair value of financial assets at FVOCI Transfer of fair value gains on disposal of equity investments of FVOCI Cash flow hedges, net of deferred tax	19 21	- -	- -	- - 32,459	(131,506) (30,852) -		(131,506) - 32,459
Total other comprehensive income	-	-	-	32,459	(162,358)	30,852	(99,047)
Total comprehensive income	-	-	-	32,459	(162,358)	475,590	345,691
Balance at 31 December 2020		1,597,018	3,042,999	(504,458)	161,015	12,902,444	17,199,018

The notes on pages 21 to 104 are an integral part of these consolidated financial statements.

## Statements of cash flows

	Notes	Gro	Group		npany
		2020 €	2019 €	2020 €	2019 €
Cash flows from operating activities					
Cash generated from operations	36	7,805,763	18,975,490	(5,698,485)	8,893,653
Dividends received Interest received		587,986 423,731	305,273 324,636	1,355,150 1,265,138	3,558,687 1,006,863
Interest paid		(3,074,575)	(3,126,324)	(1,898,699)	(1,721,510)
Tax refunded/(paid)		128,349	(1,443,457)	(110,327)	(609,311)
Net cash generated from/(used in) operating activities		5,871,254	15,035,618	(5,087,223)	11,128,382
Cash flows from investing activities		(	(0.000.050)		
Payments for property, plant and equipment Proceeds from disposal of property, plant	4	(4,657,205)	(6,833,850)	(275,424)	(165,918)
and equipment	4	1,532,582	1,435,312	850	33,440
Payments for investment property	6	(6,826,802)	(3,314,409)	(32,462)	(50,000)
Proceeds from disposal of investment property	6	1,754,000	1,090,000	-	-
Payments from investment in subsidiary Payments for investment in associates	8 9	-	- (800,000)	(100,000)	- (800,000)
Proceeds from disposal of associates	9	-	900,563		900,563
Proceeds of loans from subsidiaries	0	-		1,780,086	-
Repayments of loans from subsidiaries		-	-	(30,000)	-
Proceeds from disposal of financial assets at FVOCI	11	766,898	-	766,898	-
Purchase of financial assets at FVPL	15	-	(78,635)	-	(78,635)
Proceeds from disposal of financial assets at FVPL Proceeds from disposal of assets classified as	15	220,186	1,115,867	220,186	1,115,867
held for sale		-	144,000	-	-
Advances to subsidiaries	10	-	-	(6,937,530)	(4,960,000)
Repayments of loans to subsidiaries	10	-	-	966,9330	1,605,967
Advances to related parties forming part of Mizzi Organisation	10	(1,400,000)	(1,950,000)	(1,400,000)	(1,950,000)
Repayments of advances to related	10	(1,400,000)	(1,300,000)	(1,400,000)	(1,330,000)
parties forming part of Mizzi Organisation	10	398,511	1,650,968	398,513	1,650,968
Advances to associate	10	-	(300,000)	-	(300,000)
Net cash used in investing activities		(8,211,830)	(6,940,184)	(6,492,039)	(2,997,748)
Cash flows from financing activities					
Proceeds from bank borrowings	24	10,142,350	5,150,000	7,200,000	5,150,000
Repayments of bank borrowings	24	(6,339,017)	(6,625,743)	(3,689,188)	(6,044,819)
Principal element of lease liabilities	22	(1,912,712)	(1,742,937)	-	-
Net cash generated from/(used in) financing activities		1,890,621	(3,218,680)	5,160,898	(894,819)
Net movements in cash and cash equivalents		(449,955)	4,876,754	(6,218,364)	7,235,815
Cash and cash equivalents at beginning of year		(11,660,299)	(16,537,053)	1,931,485	(5,304,330)
Cash and cash equivalents at end of year	16	(12,110,254)	(11,660,299)	(4,286,879)	1,931,485

The notes on pages 21 to 104 are an integral part of these consolidated financial statements.

### Notes to the financial statements

#### 1. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 1.1 Basis of preparation

The consolidated financial statements include the financial statements of Mizzi Organisation Limited (formerly known as Mizzi Holdings Limited) and its subsidiaries. These financial statements are prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU and the requirements of the Maltese Companies Act (Cap. 386). They have been prepared under the historical cost convention, as modified by the fair valuation of the land and buildings category of property, plant and equipment, investment property, financial assets measured at fair value through profit or loss and financial assets measured at fair value through other comprehensive income.

The preparation of financial statements in conformity with IFRSs as adopted by the EU requires the use of certain accounting estimates. It also requires the directors of the entities forming part of the Group to exercise their judgement in the process of applying the company's accounting policies (see Note 3 - Critical accounting estimates and judgements).

#### Appropriateness of the going concern assumption in the preparation of the financial statements

As at 31 December 2020, the Group's current liabilities exceeded current assets by €26,989,971 (2019: €26,028,863), after excluding non-cash contract liabilities. The parent company directors take cognisance of the related party relationship with other companies forming part of Mizzi Organisation and other related parties and the formal commitment that these companies will not request payments of amounts due to them until alternative financing is available, together with the unutilised portion of the committed bank facilities that the Group can access to meet liquidity needs. On the basis of these considerations, the directors have a reasonable expectation, at the time of approving these financial statements, that the Group has adequate financial resources to continue in operational existence for the foreseeable future and that the Group will continue to manage its net current liability position effectively within the context of a normalised liquidity management stance.

Furthermore, in view of the current situation brought about by the COVID-19 pandemic, the Mizzi Organisation is constantly monitoring the situation and has assessed various financial projections including different scenarios in respect of the recovery from Covid-19 pandemic. In this respect detailed financial and cash flow projections covering all business lines for years 2021 till 2030 have been prepared. These projections are based on historical financial information registered to date, and compiled as part of the preparation of a revised business plan. The projected 2021 financial results for the core businesses within the Organisation were cautiously projected to be significantly lower when compared to 2019 financial results. The projections also contemplate a stressed case scenario with severe business conditions prevailing throughout 2021 and with a number of years for recovery.

In fact, even though nowhere near 2019 levels, the financial results achieved in the first part of 2021 already demonstrate an overall significant improvement when compared to 2020 levels. Business is picking up gradually. Assuming that no further full or partial lockdowns take place, whilst at the same the country remains focused on the manner in which it handles the pandemic, the 3 year recovery envisaged by the Group is on the right track. The Group is also experiencing cash generation and also considering investment options. The Group's estimated funding requirements are mainly already in place and the projected actions in respect of securing other funding are proceeding according to plan.

#### 1.1 Basis of preparation - continued

The Boards of Directors of Mizzi Organisation Limited and of the companies constituting the Mizzi Organisation feel confident that with the measures taken, the current and future refinancing arrangements and the diversity of the Organisation's business lines, the companies within the Organisation shall overcome the disruptions brought about by this pandemic, which have now been around for over 18 months. The directors consider the Organisation and its separate components to be a going concern. Hence the going concern assumption in the preparation of these financial statements is considered appropriate and there are no material uncertainties which may cast significant doubt about the ability of the Organisation and its companies to continue operating as a going concern.

#### Standards, interpretations and amendments to published standards effective in 2020

In 2020, the Group adopted new standards, amendments and interpretations to existing standards that are mandatory for the Group's accounting period beginning on 1 January 2020. The adoption of these revisions to the requirements of IFRSs as adopted by the EU did not result in substantial changes to the Group's accounting policies.

#### Standards, interpretations and amendments to published standards that are not yet adopted

Certain new standards, amendments and interpretations to existing standards have been published by the date of authorisation for issue of these financial statements but are mandatory for the Group's accounting periods beginning after 1 January 2020. The group has elected to early adopt the IFRS 16 COVID19-related rent concessions amendment which has been adopted by the EU. The amendment did not have any impact on the amounts recognised in prior periods and is not expected to significantly affect the current or future periods. The impact of the adoption of this amendment is disclosed in Note 28. The Group has not early adopted any other revisions to the requirements of IFRSs as adopted by the EU and the directors of the Group are of the opinion that, except as disclosed below, there are no requirements that will have a possible significant impact on the Group's financial statements in the period of initial application.

#### 1.2 Consolidation

#### (a) Subsidiaries

Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

The Group uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in profit or loss.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

#### 1.2 Consolidation - continued

In the company's separate financial statements, investments in subsidiaries are accounted for by the cost method of accounting i.e. at cost less impairment. Provisions are recorded where, in the opinion of the directors, there is an impairment in value. Where there has been an impairment in the value of an investment, it is recognised as an expense in the period in which the diminution is identified. The results of subsidiaries are reflected in the company's separate financial statements only to the extent of dividends receivable. On disposal of an investment, the difference between the net disposal proceeds and the carrying amount is charged or credited to profit or loss.

#### (b) Associates

Associates are all entities over which the group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. In the consolidated financial statements, investments in associates are accounted for using the equity method of accounting and are initially recognised at cost. The Group's investment in associates includes goodwill identified on acquisition, net of any accumulated impairment losses.

The Group's share of its associates' post-acquisition profits or losses is recognised in profit or loss, and its share of post-acquisition other comprehensive income is recognised in other comprehensive income. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

In the company's separate financial statements, investments in associates are accounted for by the cost method of accounting i.e. at cost less impairment. Provisions are recorded where, in the opinion of the directors, there is an impairment in value. Where there has been an impairment in the value of an investment, it is recognised as an expense in the period in which the diminution is identified. The results of associates are reflected in the company's separate financial statements only to the extent of dividends receivable. On disposal of an investment, the difference between the net disposal proceeds and the carrying amount is charged or credited to profit or loss.

#### **1.3 Foreign currencies**

#### (a) Functional and presentation currency

Items included in the financial statements of each of the Groups entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in euro, which is the company's functional currency and the Group's presentation currency.

(b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

#### 1.3 Foreign currencies - continued

(c) Group companies

The results and financial position of all the subsidiaries that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

(i) assets and liabilities for each statement of financial position presented are translated at the closing rate at the end of each reporting period;

(ii) income and expenses for each performance statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and

(iii) all resulting exchange differences are recognised as a separate component of equity.

On consolidation, exchange differences arising from the translation of the net investment in foreign operations, and of borrowings and other currency instruments designated as hedges of such investments, are taken to shareholders' equity. When a foreign operation is partially disposed of or sold, exchange differences that were recorded in equity are recognised in profit or loss as part of the gain or loss on sale.

#### 1.4 Property, plant and equipment

All property, plant and equipment is initially recorded at historical cost. Land and buildings are subsequently shown at fair value, based on periodic valuations by professional valuers, less subsequent depreciation for buildings. Valuations are carried out on a regular basis such that the carrying amount of property does not differ materially from that which would be determined using fair values at the end of the reporting period. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset, and the net amount is restated to the revalued amount of the asset. All other property, plant and equipment is subsequently stated at historical cost less depreciation and impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Borrowing costs which are incurred for the purpose of acquiring or constructing a qualifying asset are capitalised as part of its cost. Borrowing costs is ceased once the asset is substantially complete and is suspended if the development of the asset is suspended.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to profit or loss during the financial period in which they are incurred.

Increases in the carrying amount arising on revaluation of land and buildings are credited to other comprehensive income and shown as a revaluation reserve in shareholders' equity. Decreases that offset previous increases of the same asset are charged in other comprehensive income and debited against the revaluation reserve; all other decreases are charged to profit or loss. Each year the difference between depreciation based on the revalued carrying amount of the asset (the depreciation charged to profit or loss) and depreciation based on the asset's original cost, net of any related deferred income taxes, is transferred from the revaluation reserve to retained earnings.

#### 1.4 Property, plant and equipment - continued

Depreciation is calculated using the straight-line method to allocate the cost or revalued amounts of the assets to their residual values over their estimated useful lives, as follows:

	%
Buildings	1 - 2
Improvements to premises	2 - 331⁄3
Plant, machinery and operational equipment	8 <sup>1</sup> / <sub>3</sub> - 33 <sup>1</sup> / <sub>3</sub>
Furniture, fittings, airconditioning and other equipment	10 - 33 <b>⅓</b>
Motor vehicles	10 - 33 <b>⅓</b>

Freehold land is not depreciated as it is deemed to have an indefinite life. Assets in the course of construction and payments on account are not depreciated.

Buildings and integral assets capitalised in respect of leasehold property are depreciated over the term of the property lease arrangement or over the estimated useful life of the assets if shorter than the lease term, ranging from ten to twenty years.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Property, plant and equipment is reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Property, plant and equipment that suffered an impairment is reviewed for possible reversal of the impairment at the end of each reporting period.

Gains and losses on disposals of property, plant and equipment are determined by comparing proceeds with carrying amount and are recognised in profit or loss. When revalued assets are disposed of, the amounts included in the revaluation reserve relating to the assets are transferred to retained earnings.

#### 1.5 Investment property

Property that is held for long-term rental yields or for capital appreciation or both, and that is not occupied by the group, is classified as investment property. Investment property also includes property that is being constructed or developed for future use as investment property, when such identification is made. Investment property principally comprises land and buildings.

Investment property is measured initially at its historical cost, including related transaction costs and borrowing costs. Borrowing costs which are incurred for the purpose of acquiring or constructing a qualifying investment property are capitalised as part of its cost. Borrowing costs are capitalised while acquisition or construction is actively underway. Capitalisation of borrowing costs is ceased once the asset is substantially complete and is suspended if the development of the asset is suspended. After initial recognition, investment property is carried at fair value, representing open market value determined annually. Fair value is based on active market prices, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. If this information is not available, the group uses alternative valuation methods such as recent prices on less active markets or discounted cash flow projections.

#### 1.5 Investment property - continued

These valuations are reviewed regularly by a professional valuer. Investment property that is being redeveloped for continuing use as investment property or for which the market has become less active continues to be measured at fair value. Fair value measurement on property under construction is only applied if the fair value is considered to be reliably measurable. The fair value of investment property reflects, among other things, rental income from current leases and assumptions about rental income from future leases in the light of current market conditions. The fair value also reflects, on a similar basis, any cash outflows that could be expected in respect of the property.

Subsequent expenditure is capitalised to the asset's carrying amount only when it is probable that future economic benefits associated with the expenditure will flow to the group and the cost of the item can be measured reliably. All other repairs and maintenance costs are charged to profit or loss during the financial period in which they are incurred. When part of an investment property is replaced, the carrying amount of the replaced part is derecognised.

The fair value of investment property does not reflect future capital expenditure that will improve or enhance the property and does not reflect the related future benefits from this future expenditure other than those a rational market participant would take into account when determining the value of the property.

Changes in fair values are recognised in profit or loss. Investment properties are derecognised either when they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal.

If an investment property becomes owner-occupied, it is reclassified as property, plant and equipment. Its fair value at the date of the reclassification becomes its cost for subsequent accounting purposes. When the group decides to dispose of an investment property without development, the group continues to treat the property as an investment property. Similarly, if the Group begins to redevelop an existing investment property for continued future use as investment property, it remains an investment property during the redevelopment.

If an item of property, plant and equipment becomes an investment property because its use has changed, any difference resulting between the carrying amount and the fair value of this item at the date of transfer is treated in the same way as a revaluation under IAS 16. Any resulting increase in the carrying amount of the property is recognised in profit or loss to the extent that it reverses a previous impairment loss; with any remaining increase recognised in other comprehensive income, directly to revaluation surplus within equity. Any resulting decrease in the carrying amount of the property is initially charged to other comprehensive income against any previously recognised revaluation surplus; with any remaining decrease charged to profit or loss. Upon the disposal of such investment property, any surplus previously recorded in equity is transferred to retained earnings; the transfer is not made through profit or loss.

Where an investment property undergoes a change in use, evidenced by commencement of development with a view to sale, the property is transferred to inventories. A property's deemed cost for subsequent accounting as inventories is its fair value at the date of change in use.

For a transfer from inventories to investment property, arising on changes in intended use as evidenced by commencement of an operating lease arrangement rather than sale, any difference between the property's fair value at the transfer date and its previous carrying amount within inventories shall be recognised in profit or loss.

#### 1.6 Intangible assets

(a) Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary/associate at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in 'Intangible assets'. Goodwill on acquisitions of associates is included in 'Investments in associates'. Separately recognised goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. A cash-generating unit to which goodwill has been allocated shall be tested for impairment annually, and whenever there is an indication that the unit may be impaired by comparing the carrying amount of the unit, including the goodwill, with the recoverable amount of the unit. The recoverable amount is the higher of fair value less costs to sell and value in use.

(b) Franchise and licence rights

Franchise rights and licence rights are measured initially at historical cost. Franchise and licence rights have a finite useful life and are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method to allocate the cost of franchise and licence rights over their estimated useful lives (5 - 10 years).

Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

#### 1.7 Financial assets

#### Classification

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss), and
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows. For assets measured at fair value, gains and losses will either be recorded in profit or loss or other comprehensive income (OCI). For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income (FVOCI).

The group reclassifies debt investments when and only when its business model for managing those assets changes.

#### **Recognition and derecognition**

The group recognises a financial asset in its statement of financial position when it becomes a party to the contractual provisions of the instrument.

#### 1.7 Financial assets - continued

Regular way purchases and sales of financial assets are recognised on settlement date, the date on which an asset is delivered to or by the organisation. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership or has not retained control of the asset.

#### Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss (FVPL), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payments of principal and interest.

#### (a) Debt instruments

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group may classify its debt instruments:

- Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss. Impairment losses are presented in the statement of profit or loss.
- FVOCI: Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest income and foreign exchange gains and losses which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss. Interest income from these financial assets is included in finance income using the effective interest rate method. Impairment losses are presented in the statement of profit or loss.
- FVPL: Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL.
   A gain or loss on a debt investment that is subsequently measured at FVPL is recognised in profit or loss in the period in which it arises.

#### (b) Equity instruments

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognised in profit or loss when the Group's right to receive payments is established.

Changes in the fair value of financial assets at FVPL are recognised in the income statement as applicable. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

#### Impairment

The Group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortised cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

#### 1.7 Financial assets - continued

For trade receivables and contract assets, the Group applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables (see Note 3 for further details).

For hire purchase debtors and other receivables, the Group assesses on a forward-looking basis the expected credit losses ('ECL') on the basis of the 'three-stage' model for impairment outlined by IFRS 9, based on changes in credit quality since initial recognition.

#### 1.8 Inventories

#### Goods held for resale

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the following methods:

- inventories of motor vehicles and motorcycles are valued by specifically identifying their individual costs;
- inventories of spare parts, stocks of goods held for resale and other stocks are valued on the weighted average cost method.

The cost of inventories comprises the invoiced value of goods and, in general, includes transport and handling costs. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

#### Property held for development and resale

When the main object of a property project is development for resale purposes, the asset is classified in the financial statements as inventories. Property is also classified as inventory, where there is a change in use of investment property evidenced by the commencement of development with a view to sale. Such property would be reclassified at the deemed cost, which is the fair value at the date of reclassification. Development property is carried at the lower of cost and net realisable value. Cost comprises the purchase cost of acquiring the land together with other costs incurred during its subsequent development, including costs incurred on demolition, site clearance, excavation, construction and other related activities. Net realisable value is the estimated selling price in the ordinary course of business, less the costs of completion and selling expenses. On disposal of a revalued asset, amounts in the revaluation reserve relating to that asset are transferred to retained earnings.

#### 1.9 Trade and other receivables

Trade receivables comprise amounts due from customers for services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less expected credit loss allowances.

Trade receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value. The Group holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method.

#### 1.10 Amounts receivable from hire purchase debtors

An entity forming part of the Mizzi Organisation Limited acquires and finances trade receivables arising from the sale of goods and services by other companies within the Group. These receivables are transferred to this entity upon origination, once hire purchase terms are granted upon sale of goods or services, at their face value with no rights of recourse whatsoever. Accordingly, credit loss allowances attributable to amounts receivable from hire purchase debtors are recognised in the entity's profit or loss.

Amounts receivable from hire purchase debtors are covered by bills of exchange for the face value of the debts financed together with the amount of the hire purchase interest element which would be earned over the entire period of credit. The interest element of the bills of exchange is accounted for as income and as a receivable from hire purchase debtors over the credit period as interest accrues with the passage of time. Acquired receivables are initially recognised at the face value or cost of the hire purchase debtors are carried at the face value of the debts financed adjusted for the recognition of hire purchase interest income, less credit loss allowance in respect of these receivables. A provision for impairment of hire purchase receivables is further described in Note 2.

Receivables covered by bills of exchange factored out to bankers with an option to repurchase them at face value as they fall due are not derecognised from the Group's statement of financial position. The entity would have retained substantially all the risks and rewards of ownership of the hire purchase receivables which it factors out to bankers. The transferee does not have the ability to obtain the benefits of the receivables and the transferor retains substantially all the risks of the assets. Essentially these factoring facilities are accounted for as collateralised borrowings for an amount of the face value of the bills of exchange subject to interest charges.

Receivables covered by bills of exchange factored out to bankers without an option to repurchase them as they fall due are derecognised by the subsidiary since the transferor would have transferred substantially all the risks and rewards of ownership of the hire purchase receivables. The transferee has the ability to obtain the benefits of the underlying receivables i.e. the right to receive a stream of cash flows in the form of principal and interest amounts. The banker's right of recourse under this facility is limited to 15% of the value of the bills factored in the preceding six months, which is not deemed to be a transfer of risk in view of the limited recourse period. A financial liability would be recognised in this respect at fair value.

#### 1.11 Cash and cash equivalents

In the statement of cash flows, cash and cash equivalents include cash in hand, deposits held at call with banks, bank overdrafts and the current portion of the factoring facility in respect of bills of exchange factored out. The bank overdrafts and the short-term portion of the facility in respect of bills of exchange factored out are shown within borrowings in current liabilities in the statement of financial position.

#### 1.12 Non-current assets (or disposal groups) held for sale

Non-current assets (or disposal groups) are classified as assets held for sale, and stated at the lower of carrying amount and fair value less costs to sell if their carrying amount is recovered principally through a sale transaction, rather than through continuing use, and a sale is considered highly probable. These assets may be a component of an entity, a disposal group or an individual non-current asset.

#### 1.13 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

#### 1.14 Financial liabilities

The Group recognises a financial liability in its statement of financial position when it becomes a party to the contractual provisions of the instrument. The Group 's financial liabilities, other than derivative contracts, are classified as financial liabilities measured at amortised cost, i.e. not at fair value through profit or loss under IFRS 9. Financial liabilities not at fair value through profit or loss are recognised initially at fair value, being the fair value of consideration received, net of transaction costs that are directly attributable to the acquisition or the issue of the financial liability. These liabilities are subsequently measured at amortised cost. The Group derecognises a financial liability from its statement of financial position when the obligation specified in the contract or arrangement is discharged, cancelled or expires.

#### 1.15 Trade and other payables

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### 1.16 Borrowings

Borrowings are recognised initially at the fair value of proceeds received, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings using the effective interest method. Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least twelve months after the end of the reporting period.

Preference shares which are mandatorily redeemable on or by a specific date, are classified as liabilities. The dividend on these preference shares is recognised in profit or loss as interest expense.

#### 1.17 Derivative financial instruments and hedging

The Group elected to retain the provisions and accounting policies for derivative financial instruments that applied under IAS 39.

Derivative financial instruments, consisting mainly of interest rate swap agreements, are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured at their fair value. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged.

All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative. The full fair value of hedging derivatives is classified as a non-current asset or liability if the remaining maturity of the hedged item is more than twelve months, and as a current asset or liability if the remaining maturity of the hedged item is less than twelve months. Trading derivatives are classified as a current asset or liability.

#### 1.17 Derivative financial instruments and hedging - continued

On the date a derivative contract is entered into, the Group designates certain derivatives as a hedge of a future cash flow attributable to a recognised asset or liability or a forecast transaction (cash flow hedge). Hedge accounting is used for derivatives designated in this way provided certain criteria are met. Under the requirements of IAS 39, the criteria for a derivative instrument to be accounted for as a cash flow hedge include:

- formal documentation of the hedging instrument, hedging item, hedging objective, strategy and relationship is prepared before hedge accounting is applied;
- the hedge is documented showing that it is expected to be highly effective in offsetting the risk in the hedged item throughout the reporting period; and
- the hedge is effective on an ongoing basis.

Accordingly, the Group documents at the inception of the transaction, the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives designated as hedges to specific assets and liabilities or to specific forecast transactions. The Group also documents its assessment, both at the hedge inception and on an on-going basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows of hedged items.

Changes in the fair value of derivatives that are designated and qualify as cash flow hedges and that prove to be highly effective in relation to the hedged risk, are recognised in the hedging reserve in equity.

Where the forecast transaction results in the recognition of a non-financial asset or of a non-financial liability, the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset or liability. Otherwise amounts deferred in equity are transferred to the income statement and classified as revenue or expense in the periods during which the hedged forecast transaction affects the income statement.

Certain derivative transactions, while providing effective economic hedges under the Group's risk management policies, do not qualify for hedge accounting under the specific rules in IAS 39 and are therefore treated as derivatives held for trading. Changes in the fair value of any derivative instruments that do not qualify for hedge accounting under IAS 39 are recognised immediately in profit or loss.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting under IAS 39, any cumulative gain or loss existing in equity at that time remains in equity and is recognised in profit or loss when the hedged forecast transaction affects profit or loss. However, if a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement.

The fair values of derivative instruments held for hedging purposes are disclosed in Note 26 to the financial statements.

#### 1.18 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

#### 1.19 Current and deferred tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity respectively.

Deferred tax is recognised in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

The principal temporary differences arise from the fair valuation of land and buildings category of property, plant and equipment and investment property, depreciation on property, plant and equipment and provisions for impairment of trade and other receivables. Deferred tax on the fair valuation of property, plant and equipment is charged or credited directly to the revaluation reserve. Deferred tax on the difference between the actual depreciation on the asset and the equivalent depreciation based on the historical cost of the asset is realised through profit or loss.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### 1.20 Provisions

Provisions are recognised when the group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated.

Costs related to the ongoing activities of the group are not provided in advance. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

#### 1.21 Revenue recognition

Revenues include all revenues from the ordinary business activities of the Group. Ordinary activities do not only refer to the core business but also to other recurring sales of goods or rendering of services. Revenues are recorded net of value added tax. The Group's business includes various activities as disclosed in Note 27 'Revenue'.

#### 1.21 Revenue recognition - continued

#### (a) Sale of goods and services

Revenues are recognised in accordance with the provision of goods or services, provided that collectability of the consideration is probable.

IFRS 15 requires that at contract inception the goods or services promised in a contract with a customer are assessed and each promise to transfer to the customer the good or service is identified as a performance obligation. Promises in a contract can be explicit or implicit if the promises creates a valid expectation to provide a good or service based on the customary business practices, published policies, or specific statements.

A contract asset must be recognised if an entity forming part of the Group recorded revenue for fulfillment of a contractual performance obligation before the customer paid consideration or before - irrespective of when payment is due - the requirements for billing and thus the recognition of a receivable exist.

A contract liability must be recognised when the customer paid consideration or a receivable from the customer is due before an entity forming part of the Group fulfilled a contractual performance obligation and thus recognised revenue.

Multiple-element arrangements involving the delivery or provision of multiple products or services must be separated into distinct performance obligations, each with its own separate revenue contribution that is recognised as revenue on fulfillment of the obligation to the customer. The total transaction price of a bundled contract is allocated among the individual performance obligations based on their relative - possibly estimated - standalone selling prices, i.e., based on a ratio of the standalone selling price of each separate element to the aggregated standalone selling prices of the contractual performance obligations.

#### Sales of goods - retail

The Group sells goods on a retail basis across a number of business categories primarily motor vehicles and related spare parts, foodstore goods, clothing and other goods, and other equipment within the power, heating and ventilation sector. Sales of goods are recognised when the Group has delivered products to the customer and there are no unfulfilled obligations that could affect the customer's acceptance of the products. Delivery does not occur until the risks of obsolescence and loss have been transferred to the customer and the customer has accepted the products. Retail sales for foodstore goods, clothing and other goods is usually in cash or by credit card. Other sales can be either in cash or on credit.

#### Sales from services

The services offered by the Group are primarily those intrinsic to the goods sold on a retail basis noted above such as motor vehicles service and repair, and maintenance and repair services to the equipment within the power, heating and ventilation sector.

Revenue from services is generally recognised in the accounting period in which the services are rendered, by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided. Revenue is recognised when the service is performed and/or when the goods (primarily food and beverage relating to restaurant and bar sales) are supplied upon performance of the service. Revenue is usually in cash, credit card or on credit.

#### **1.21 Revenue recognition** - continued

#### Contracts - where revenue is recognised over time

When the outcome of a contract cannot be estimated reliably, contract revenue is recognised only to the extent of contract costs incurred that it is probable will be recoverable; and contract costs are recognised when incurred.

When the outcome of a contract can be estimated reliably and it is probable that the contract will be profitable, contract revenue and contract costs are recognised over the period of the contract, respectively, as revenue and expenses. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

The Group uses the 'percentage of completion method' to determine the appropriate amount of revenue and costs to recognise in a given period. The stage of completion is measured by reference to the proportion of contract costs incurred for work performed up to the end of the reporting period in relation to the estimated total costs for the contract. Costs incurred during the year that relate to future activity on a contract are excluded from contract costs in determining the stage of completion and are shown as contract work in progress within inventories.

The aggregate of the costs incurred and the profit or loss recognised on each contract is compared against the progress billings up to the end of the reporting period.

The Group presents as a contract asset the gross amount due from customers for contract work for all contracts in progress for which costs incurred plus recognised profits (less recognised losses) exceed progress billings, within trade and other receivables. The Group presents as a contract liability the gross amount due to customers for contract work for all contracts in progress for which progress billings exceed costs incurred plus recognised profits (less recognised losses), within trade and other payables.

IFRS 15 provides more detailed guidance on how to account for contract modifications. Changes must be accounted for either as a retrospective change (creating either a catch up or deferral of previously recorded revenues), prospectively with a reallocation of revenues amongst identified performance obligations, or prospectively as separate contracts which will not require any reallocation.

#### Customer loyalty programme

A group undertaking operates a loyalty programme where retail customers accumulate points for purchases made which entitle them to discounts on future purchases. A contract liability for the award points is recognised at the time of the sale. Revenue is recognised when the points are redeemed or when they are forfeited.

#### Property for development and resale

Sales of property are recognised when the significant risks and rewards of ownership of the property being sold are effectively transferred to the buyer. This is generally considered to occur at the later of the contract of sale and the date when all obligations relating to the property are completed such that possession of the property can be transferred in the manner stipulated by the contract of sale. Accordingly, revenue is recognised at a point in time when the legal title has passed to the customer. Amounts received in respect of sales that have not yet been recognised in the financial statements, due to the fact that the significant risks and rewards of ownership have not been transferred to the purchaser, are treated as contract liabilities - payments received in advance from customers and presented within trade and other payables.

#### 1.21 Revenue recognition - continued

#### Financing

The Group does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the Group does not adjust any of the transaction prices for the time value of money.

#### (b) Rental income

Rents receivable and premia charged to clients are included in the financial statements as revenue. Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments received under operating leases are credited to profit or loss on a straight-line basis over the period of the lease.

#### (c) Interest income

Interest income is recognised in profit or loss for all interest-bearing instruments as it accrues using the effective interest method. Bill commission income received upon commencement of a hire purchase agreement is in part refundable to the customer, in case of prepayments, on a proportional basis. Accordingly, these refundable fees are recognised in profit or loss on a straight-line basis over the term of the agreements.

- (d) Dividend income is recognised when the right to receive payment is established.
- (e) Other operating income is recognised on an accrual basis unless collectibility is in doubt.

## 1.22 Customer contract assets and liabilities

The timing of revenue recognition may differ from customer invoicing. Trade receivables presented in the statement of financial position represent an unconditional right to receive consideration (primarily cash), i.e. the services and goods promised to the customer have been transferred.

By contrast, contract assets mainly refer to amounts allocated per IFRS 15 as compensation for goods or services provided to customers for which the right to collect payment is subject to providing other services or goods under that same contract. Contract assets, like trade receivables, are subject to impairment for credit risk. The recoverability of contract assets is also verified, especially to cover the risk of impairment should the contract be interrupted.

Contract liabilities represent amounts paid by customers before receiving the goods and/or services promised in the contract. This is typically the case for advances received from customers or amounts invoiced and paid for goods or services not transferred yet (previously recognised in deferred income).

## 1.23 Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the group will comply with all attached conditions. Government grants related to costs are deferred and recognised in profit or loss over the period necessary to match them with the costs they are intended to compensate.

Government grants related to assets, i.e. in respect of the purchase of property, plant and equipment, are included in liabilities as deferred government grants, and are credited to profit or loss on a straight-line basis over the expected lives of the related assets, presented under 'Other operating income'.

Grants related to income are presented as a deduction in reporting the related expense.

## 1.24 Operating leases

A lease is an agreement whereby the lessor conveys to the lessee in return for a payment, or a series of payment, the right to use an asset for an agreed period of time.

#### A Group undertaking is the lessee

At inception of a contract, an entity shall assess whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payments that are based on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable by the Group under residual value guarantees;
- the exercise price of a purchase option if the Group is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the Group exercising that option.

Where property leases contain variable payment terms that are linked to sales generated from respective outlets, the related variable lease payments that depend on sales are recognised in profit or loss in the period in which the condition that triggers those payments occurs.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Group, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group:

- where possible, uses recent third-party financing received by the lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received;
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held by the group, where there is no third party financing; and
- makes adjustments specific to the lease, e.g. term, country, currency and security.

Lease payments are allocated between principal and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

#### 1.24 Operating leases - continued

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date less any lease incentives received; and
- any initial direct costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life.

Payments associated with short-term leases and all leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

For leases of properties, the following factors are normally the most relevant in considering to extend (or not terminate):

- if there are significant penalties to terminate (or not extend), the group undertaking is typically reasonably certain to extend (or not terminate); and
- if any leasehold improvement are expected to have a significant remaining value, the group undertaking is typically reasonably certain to extend (or not terminate).
- Otherwise, the group undertaking considers other factors including historical lease durations and the costs and business disruption required to replace the leased assets.

The lease term is reassessed if an option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee.

#### A Group undertaking is the lessor

Assets leased out under operating leases are included in property, plant and equipment in the statement of financial position and are accounted for in accordance with Note 1.4. They are depreciated over their expected useful lives on a basis consistent with similar owned property, plant and equipment. Rental income from operating leases recognised in profit or loss on a straight-line basis over the lease term. The Group did not need to make any adjustments to the accounting for assets held as lessor as a result of the adoption of the new leasing standard.

## 1.25 Borrowing costs

Borrowing costs which are incurred for the purpose of acquiring or constructing qualifying property, plant and equipment, investment property or property held for development and resale are capitalised as part of its cost. Borrowing costs are capitalised while acquisition or construction is actively underway, during the period of time that is required to complete and prepare the asset for its intended use. Capitalisation of borrowing costs is ceased once the asset is substantially complete and is suspended if the development of the asset is suspended. All other borrowing costs are expensed. Borrowing costs are recognised for all interest-bearing instruments on an accrual basis using the effective interest method. Interest costs include the effect of amortising any difference between initial net proceeds and redemption value in respect of interest-bearing borrowings.

## 1.26 Dividend distribution

Dividend distribution to the company's shareholders is recognised as a liability in the financial statements in the period in which the dividends are approved by the shareholders.

## 2. Financial risk management

## 2.1 Financial risk factors

The Group's activities potentially expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management, covering risk exposures for all Group undertakings, focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance. The parent company's Board of directors provides principles for overall Group risk management, as well as policies covering risks referred to above and specific areas such as investment of excess liquidity. The Group uses derivative financial instruments to hedge certain interest rate risk exposures.

## (a) Market risk

# (i) Foreign exchange risk

Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities which are denominated in a currency that is not the respective entity's functional currency. A portion of the Group's purchases are denominated in US dollar, Japanese yen and sterling, accordingly the Group is exposed to foreign exchange risk arising from such purchases. The exposures from financial instruments attributable to such purchases and the resultant exchange differences recognised in profit or loss are not deemed material in the context of the Group's figures.

The group's main risk exposure reflecting the carrying amount of payables denominated in foreign currencies at the end of the reporting period was not significant. Balances denominated in foreign currencies are settled within very short periods in accordance with the negotiated credit terms. Also, foreign exchange risk attributable to future transactions is not deemed to be material since the respective undertakings manage the related risk by reflecting, as far as is practicable, the impact of exchange rate movements registered with respect to purchases in the respective sales prices.

The Group's revenues, purchases and other expenditure, financial assets and liabilities, including financing, are mainly denominated in euro, except as outlined above. As outlined previously, management does not consider foreign exchange risk attributable to recognised liabilities arising from purchase transactions denominated in foreign currencies to be significant. Accordingly, a sensitivity analysis for foreign exchange risk disclosing how profit or loss and equity would have been affected by changes in foreign exchange rates that were reasonably possible at the end of the reporting period is not deemed necessary.

# (ii) Cash flow and fair value interest rate risk

The Group's significant instruments which are subject to fixed interest rates primarily consist of certain loans and advances (Note 10), amounts receivable from hire purchase debtors (Note 13) and certain bank loans as disclosed in Note 24. In this respect, the Group and the company are potentially exposed to fair value interest rate risk in view of the fixed interest nature of these instruments, which are however measured at amortised cost.

The group's interest rate risk principally arises from bank and other borrowings (Note 24), including bills of exchange factored out to bank, issued at variable rates and balances with related parties subject to floating interest rates, which expose the Group to cash flow interest rate risk. Management monitors the impact of changes in market interest rates on amounts reported in profit or loss in respect of these instruments. In prior years, the parent company entered into a cash flow hedging agreement in respect of variability of future floating interest payments on a particular bank facilities. As at 31 December 2020, the notional amount of the outstanding interest rate swap contract was  $\in$ 15.5 million (2019:  $\in$ 18.3 million) – refer to Note 26.

Based on this analysis, management considers the potential impact on profit or loss of a defined interest rate shift that is reasonably possible at the end of the reporting period to be immaterial and accordingly the level of interest rate risk is contained. The group's operating cash flows are substantially independent of changes in market interest rates.

## (iii) Price risk

The Group is exposed to equity securities price risk in view of investments held by the Group which have been classified in the statement of financial position as financial assets at FVOCI and financial assets at FVPL. The Group is not exposed to commodity price risk. To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio in terms of listing status and business sectors of investees.

A significant portion of the Group's investments are quoted on the Malta Stock Exchange (refer to Notes 11 and 15) and are accordingly incorporated in the MSE equity index. The impact of a reasonable possible shift in the MSE equity index on the Group's income statement and revaluation reserve is not deemed significant in the context of the Group's reported figures. The analysis is based on the assumption that the equity indexes had increased/decreased by 5% at the end of the reporting period, with all other variables held constant, and that all the equity instruments listed on the Malta Stock Exchange and foreign recognised exchanges moved according to the historical correlation with the respective index. Another portion of the Group's investments are in unlisted private companies (refer to Note 11).

## (b) Credit risk

Credit risk arises from loans and advances to related parties, cash and cash equivalents and credit exposures to customers, including outstanding debtors and committed transactions. The Group's exposures to credit risk at the end of the reporting period are analysed as follows:

		Group	C	Company		
	2020	2019	2020	2019		
	€	€	€	€		
Financial assets measured at amortised cost:						
Loans and advances (Note 10)	10,409,488	9,407,999	44,156,503	37,184,416		
Trade and other receivables (Note 12)	31,624,643	38,999,629	36,142,707	36,105,430		
Cash and cash equivalents (Note 16)	6,472,044	5,294,349	59,015	2,760,376		
	48,506,175	53,701,977	80,358,225	76,050,222		

The maximum exposure to credit risk at the end of the reporting period in respect of the financial assets mentioned above is equivalent to their carrying amount as disclosed in the respective notes to the financial statements. The Group does not hold any significant collateral as security in this respect. The figures disclosed in the table above in respect of trade and other receivables exclude advance payments to suppliers, prepayments and indirect taxation.

#### Cash and cash equivalents

Entities forming part of the Group principally bank with local and European financial institutions with high-quality standing or rating. While cash and cash equivalents are also subject to the impairment requirements of IFRS 9, the identified expected credit loss is insignificant.

#### Loans receivable from related parties and other amounts owed by related parties

The Group's receivables include loans advanced to subsidiaries, related parties forming part of Mizzi Organisation, associate (refer to Note 10) and other amounts owed by subsidiaries, related parties forming part of Mizzi Organisation, associates and other related parties (refer to Note 12). The Group monitors credit exposures with related parties at an individual entity level on a regular basis and ensures timely performance of these assets in the context of overall Group liquidity management. The Group assesses the credit quality of these related parties taking into account financial position, performance and other factors. The Group takes cognisance of the related party relationship with these entities and management does not expect any significant losses from non-performance or default.

The loans receivable are categorised as Stage 1 for IFRS 9 purposes (i.e. performing) in view of the factors highlighted above. The expected credit loss allowances on such loans are based on the 12-month probability of default, capturing 12-month expected losses, and hence are considered insignificant.

Since the other balances owed by related parties are repayable on demand, expected credit losses are based on the assumption that repayment of the balance is demanded at the reporting date. Accordingly, the expected credit loss allowance attributable to such balances is insignificant.

## Trade and other receivables (including contract assets)

The Group's debtors comprise trade receivables arising from its core operations and amounts receivable from hire purchase debtors in respect of financing provided by a group undertaking. The Group assesses the credit quality of its customers, taking into account financial position, past experience and other factors. It has policies in place to ensure that sales of products, sales of services and financing transactions are effected with customers with an appropriate credit history. The Group monitors the performance of its trade, hire purchase and other receivables on a regular basis to identify incurred collection losses, which are inherent in the Group's debtors, taking into account historical experience in collection of accounts receivable.

In view of the nature of the Group's activities and the markets in which it operates, a limited number of customers account for a certain percentage of the Group's trade and other receivables, particularly in respect of amounts receivable from hire purchase debtors and other receivables from customers in relation to contractual obligations. Generally, these customers trade frequently with the Group and historically it was deemed by management to have a positive credit standing, usually taking cognisance of the performance history without defaults.

The Group manages credit limits and exposures actively in a practicable manner such that past due amounts receivable from customers are within controlled parameters. The Group's receivables, which are not credit impaired financial assets, are principally debts in respect of transactions with customers for whom there is no recent history of default. Management does not expect any losses from non-performance by these customers.

#### Impairment of trade receivables (including contract assets)

The Group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables and contract assets.

To measure the expected credit losses, trade receivables and contract assets have been grouped based on shared credit risk characteristics and the days past due. Contract assets have substantially the same risk characteristics as the trade receivables for the same types of contracts. The Group has therefore concluded that the expected loss rates for trade receivables are a reasonable approximation of the loss rates for contract assets.

The expected loss rates are based on the payment profiles of sales over a period of time before the reporting date and the corresponding historical credit losses experienced within this period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group adjusts the historical loss rates based on expected changes in these factors. Credit loss allowances include specific provisions against credit impaired individual exposures with the amount of the provisions being equivalent to the balances attributable to credit impaired receivables. On that basis, the loss allowance for the Group as at 31 December 2020 and 2019 was determined as follows:

As at 31 December 2020	Up to 30 days past due	31 to 60 days past due	61 to 90 days past due	91 to 120 days past due	+120 days past due	Total
Expected loss rate	0.2% - 1.9%	0.3% - 2.1%	0.4% - 2.5%	0.6% - 25%	1% - 100%	
Gross carrying amount (€)	2,758,771	1,373,220	948,648	643,224	5,935,396	11,659,259
Loss allowance (€)	113,821	4,853	4,187	2,416	1,615,900	1,741,177
As at 31 December 2019	Up to 30 days past due	31 to 60 days past due	61 to 90 days past due	91 to 120 days past due	+120 days past due	Total
Expected loss rate	0.2% - 1.6%	0.3% - 1.9%	0.4% - 2.1%	0.6% - 21%	1% - 100%	
Gross carrying amount (€)	7,718,895	1,425,791	1,041,112	670,410	6,078,340	16,934,548
Loss allowance (€)	157,957	9,870	4,540	2,794	1,522,912	1,698,073

As a result of the outbreak of COVID-19, the Organisation engaged in routine monitoring of the account activity and repayment patterns of its trade receivables. For this purpose, customers were segmented based on shared credit risk characteristics predominantly by economic sector, and accordingly receivables pertaining to those segments which have been impacted by COVID-19 were subjected to more rigorous monitoring. With respect to customers in particular economic sectors, the Organisation has experienced significant shifts in repayment patterns post the COVID-19 outbreak and accordingly a significant deterioration in collection rates was experienced. The Organisation also engaged in monitoring information available on macro-economic factors affecting customer repayment ability, with a view to also assess the actual and projected impact of the pandemic on the business models of the customers serviced by the Group and accordingly on their repayment ability. As a result of these assessments and taking cognisance of the projected impact on the repayment ability of the Organisation's customers, the repayment pattern actually experienced, and the estimated life of trade receivables, as at 31 December 2020, the Organisation changed the level of certain expected credit loss rates from prior year in view of changes in the relative weighting of specific asset categories within the respective buckets.

The expected loss rates disclosed in the tables above reflect the fact that the 100% loss rate is triggered for receivables which are primarily past due by 365 days or more.

The Group established an allowance for impairment that represented its estimate of expected credit losses in respect of trade receivables. The individually credit impaired trade receivables mainly relate to a number of independent customers which are in unexpectedly difficult economic situations and which are accordingly not meeting repayment obligations. Hence, provisions for impairment in respect of credit impaired balances with corporate trade customers relate to entities which are in adverse trading and operational circumstances. Reversals of provisions for impairment of credit impaired receivables arise in those situations where customers recover from unfavourable circumstances and accordingly start meeting repayment obligations. The Group does not hold any significant collateral as security in respect of the credit impaired assets. The movements in credit loss allowances of these receivables are disclosed in Note 28.

Trade receivables and contract assets are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan with the Group, and a failure to make contractual payments for a period of greater than a year past due. Credit losses on trade receivables and contract assets are presented as net expected credit losses and other impairment charges within operating profit. Subsequent recoveries of amounts written off are credited against the same line item.

#### Ageing analysis of trade receivables

As at 31 December 2020, trade receivables of €5,904,765 (2019: €4,313,706) were past due but not credit impaired. Such past due debtors comprise mainly debts allocated to the over 180 days past due. These past due debtors mainly relate to a number of independent customers for whom there is no recent history of default. Whilst a limited number of customers account for a certain percentage of the Group's past due trade debts, management has not identified any major concerns with respect to concentration of credit risk as outlined above.

Categorisation of trade receivables as past due is determined by the Group on the basis of the nature of the credit terms in place and credit arrangements actually utilised in managing exposures with customers. At 31 December 2020 and 2019, the carrying amount of trade receivables that would otherwise be past due or credit impaired whose terms have been renegotiated is not deemed material in the context of the Group's trade receivables figures.

## Impairment of hire purchase debtors

An entity within the Group that carries hire purchase debtors, assess on a forward-looking basis the expected credit losses ('ECL') on the basis of the 'three-stage' model for impairment outlined by IFRS 9, based on changes in credit quality since initial recognition as summarised below:

- Hire purchase debtors that are not credit impaired on initial recognition are classified in 'Stage 1' and their credit risk is continuously monitored by the Group. Their ECL is measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months.
- If a significant increase in credit risk ('SICR') since initial recognition is identified, the receivables are moved to 'Stage 2' but are not yet deemed to be credit impaired.
- If the receivables are credit impaired, they are then moved to 'Stage 3'.
- Instruments in 'Stage 2' or 'Stage 3' have their ECL measured based on expected credit losses on a lifetime basis. A description of inputs and assumptions used in measuring the ECL are outlined below.

The assessment of SICR incorporates forward-looking information and is reviewed on a periodic basis. As required by IFRS 9, the respective entities presumptively consider that a SICR generally occurs when an asset is more than 30 days past due. The entities determine days past due by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received. The probability of default (PD) is also derived from internally compiled statistics and other historical data, adjusted to reflect forward-looking information.

The assessment to determine the extent of increase in credit risk attributable to hire purchase debtors since initial recognition is performed by considering the change in the risk of default occurring over the remaining life of the receivable. As a result, the definition of default is important and considers qualitative (such as non-adherence to terms and conditions of agreement) and quantitative (such as overdue status) factors where appropriate.

As a result of the outbreak of COVID-19, the Organisation engaged in routine monitoring of the account activity and repayment patterns of its hire purchase debtors and other receivables. For this purpose, customers were segmented based on shared credit risk characteristics predominantly by economic sector, and accordingly receivables pertaining to those segments which have been impacted by COVID-19 were subjected to more rigorous monitoring. The Organisation has experienced significant shifts in repayment patterns post the COVID-19 outbreak and accordingly a significant deterioration in collection rates was experienced. The Organisation also engaged in monitoring information available on macro-economic factors affecting customer repayment ability, with a view to also assess the actual and projected impact of the pandemic on the business models of the customers serviced by the Group and accordingly on their repayment ability. As a result of these assessments and taking cognisance of the projected impact on the repayment ability of the Organisation's hire purchase debtors and other receivables, as at 31 December 2020, the Organisation changed the level of the probability of default rates from prior year.

The entities determine that a receivable is in default (or credit impaired and accordingly Stage 3 for IFRS 9 purposes) by considering relevant objective evidence, primarily whether contractual payments of either principal or interest are past due for more than 180 days (2019: 180 days) for any material credit obligations and there are other indicators that the debtor is unlikely to pay.

The default definition has been applied consistently to model the probability of default (PD), exposure at default (EAD) and Loss Given Default (LGD) throughout the respective entity's expected loss calculations. The LGD represents an entity's expectation of the extent of loss on a defaulted exposure.

#### Explanation of inputs

The ECL is measured on either a 12-month or on a lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is considered to be credit impaired. Expected credit losses are the product of the PD, EAD and LGD.

The PD represents the likelihood of a customer defaulting on its financial obligation either over the next 12 months (12M PD), or over the remaining lifetime (Lifetime PD) of the obligation. Accordingly, the 12-month and lifetime PDs represent the probability of default occurring over the next 12 months and the remaining maturity of the receivable, respectively.

EAD represents the expected exposure in the event of a default. The EAD of a financial asset is the gross carrying amount at default. The 12-month and lifetime EADs are determined based on the expected payment profiles.

LGD represents management's expectation of the extent of loss on a defaulted exposure. Hence, the LGD represents expected credit losses on the EAD given the event of default, taking into account, among other attributes, the mitigating effect of any collateral value at the time it is expected to be realised and the time value of money.

The loss allowance for hire purchase receivables as at 31 December 2020 and 2019 was determined as follows:

#### Hire purchase debtors

As at 31 December 2020	Stage 1	Stage 2	Stage 3	Total
Probability of default (PD) Loss given default (LGD)	5.1 - 5.5% 100%	22.5% 100%	100% 100%	
Gross carrying amount (EAD) - €	15,109,467	3,757,849	6,105,268	24,972,584
Loss allowance (€)	805,035	845,516	6,105,268	7,755,819
As at 31 December 2019	Stage 1	Stage 2	Stage 3	Total
Probability of default (PD) Loss given default (LGD)	5.1 - 5.5% 100%	15% 100%	100% 100%	
Gross carrying amount (EAD) - €	15,712,739	4,606,500	5,361,878	25,681,117
Loss allowance (€)	842,522	690,975	5,361,878	6,895,375

Credit loss allowances include specific provisions against credit impaired individual exposures with the amount of the provisions being equivalent to the balances attributable to credit impaired receivables.

The Group established an allowance for impairment that represented its estimate of expected credit losses in respect of hire purchase debtors. The individually credit impaired receivables mainly relate to a number of independent debtors which are in unexpectedly difficult economic situations and which are accordingly not meeting repayment obligations. Reversals of provisions for impairment of credit impaired receivables arise in those situations where customers recover from unfavourable circumstances and accordingly start meeting repayment obligations. The Group does not hold any significant collateral as security in respect of the credit impaired assets. The movements in credit loss allowances of these receivables are disclosed in Note 28.

Receivables are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan with the Group, and a failure to make contractual payments for a period of greater than a year past due. Credit losses are presented as net expected credit losses and other impairment charges within operating profit. Subsequent recoveries of amounts written off are credited against the same line item.

#### Ageing analysis of hire purchase debtors

As at 31 December 2020, amounts receivable from hire purchase debtors of  $\notin$ 2,912,333 (2019:  $\notin$ 3,915,525) were past due but not credit impaired. These mainly relate to a number of independent customers for whom there is no recent history of default. Categorisation of hire purchase receivables as past due is determined by the Group on the basis of the nature of the credit terms in place and credit arrangements actually utilised in managing exposures with customers.

The ageing analysis of these past due but not credit impaired hire purchase receivables is as follows:

	2020 €	2019 €
Up to 3 months 4 to 5 months	2,218,310 694,023	3,057,645 857,880
	2,912,333	3,915,525

#### (c) Liquidity risk

The Group is exposed to liquidity risk in relation to meeting future obligations associated with its financial liabilities, which comprise lease liabilities (Note 22), borrowings (Note 24) and trade and other payables (Note 23). Prudent liquidity risk management includes maintaining sufficient cash and committed credit lines to ensure the availability of an adequate amount of funding to meet the group's obligations.

The Group's liquidity risk is actively managed by ensuring that net cash inflows from the Group's trading operations are monitored in relation to cash outflows and arising from the Group's borrowings, principally bonds, covering principal and interest payments as reflected in the table below. The key objective of the Group's liquidity management process is that of channelling a regular stream of net cash flows to fund bond and other interest and capital repayment obligations, and strengthening the Group's reserves with the residual amounts.

Management monitors liquidity risk by reviewing expected cash flows, and ensures that no additional financing facilities are expected to be required over the coming year. This is also performed at a central treasury function which controls the overall liquidity requirements of Mizzi Organisation within certain parameters. As at 31 December 2020 and 2019, the Group's current liabilities exceeded current assets by €26,989,971 (2019: €26,028,863), after excluding non-cash contract liabilities. The parent company directors have taken cognisance of the related party relationship with other companies forming part of Mizzi Organisation and other related parties and the formal commitment that these companies will not request payments of amounts due to them until alternative financing is available, together with the unutilised portion of the committed bank facilities that the Group can access to meet liquidity needs. The monitoring process also considers the fact that the Group has significant amounts payable to related parties in respect of property and financing transactions that have taken place in the current and prior years. The Group's liquidity risk is actively managed taking cognisance of the matching of cash inflows and outflows arising from expected maturities of financial instruments, together with the Group's committed bank borrowing facilities and other intraorganisation financing that it can access to meet liquidity needs. In this respect management does not consider liquidity risk to the Group as significant taking into account the liquidity management process referred to above.

The tables below analyse the Group's and the company's principal financial liabilities into relevant maturity groupings based on the remaining term at the end of the reporting period to the contractual maturity date. The amounts disclosed in the tables below are the contractual undiscounted cash flows. Balances due within twelve months equal their carrying balances, as the impact of discounting is not significant.

Group	Less than 1 year €	Between 1 and 2 years €	Between 2 and 5 years €	Over 5 years €	Total €
<b>At 31 December 2020</b> Lease liabilities Bank borrowings Loan from related party Redeemable preference	1,833,817 28,992,525 600,000	1,762,936 15,521,378 -	3,556,270 39,656,075 -	28,278,949 14,413,647 -	35,431,972 98,583,625 600,000
shares Trade and other payables	48,864,202	:	:	713,353 -	713,353 48,864,202
At 31 December 2019 Lease liabilities Bank borrowings Loan from related party Redeemable preference shares Trade and other payables	1,896,669 26,277,281 600,000 - 59,809,821	1,875,047 12,719,472 - -	4,434,192 40,400,999 - - -	29,059,975 15,816,579 - 713,353 -	37,265,883 95,214,331 600,000 713,353 59,809,821

Company	Less than 1 year €	Between 1 and 2 years €	Between 2 and 5 years €	Over 5 years €	Total €
<b>At 31 December 2020</b> Bank borrowings Loans from subsidiary Trade and other payables	10,093,427 1,159,639 19,235,663	11,159,472 1,020,392 -	35,036,633 44,981 -	7,983,057 - -	64,272,589 2,225,012 19,235,663
<b>At 31 December 2019</b> Bank borrowings Loans from subsidiary Trade and other payables	9,078,931 400,000 24,614,916	9,510,027 - -	34,959,549 - -	8,589,184 - -	62,137,691 400,000 24,614,916

The table below analyses the group's and the company's derivative financial liabilities that will be settled on a net basis into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts disclosed in the table below are the contractual undiscounted cash flows.

	Less than one year €	Between 1 and 2 years €	Between 2 and 5 years €	Over 5 years €	Total €
At 31 December 2020 Interest rate swap	282,440	185,360	273,511	15,922	757,233
At 31 December 2019 Interest rate swap	277,912	191,374	294,760	37,472	801,518

# 2.2 Capital risk management

The Group's capital is managed at the level of Mizzi Organisation by reference to the aggregate level of equity and borrowings or debt as disclosed in the respective consolidated financial statements of Consolidated Holdings Limited and Mizzi Organisation Limited, together with the financial statements of The General Soft Drinks Company Limited and GSD Marketing Limited. The capital of the entities forming part of the Mizzi Organisation, which have been mentioned above, is managed on an aggregate basis by the Organisation as if they were organised as one entity. The Organisation's objectives when managing capital are to safeguard the company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders, and to maintain an optimal capital structure, to reduce the cost of capital. In order to maintain or adjust the capital structure, the parent company may issue new shares or adjust the amount of dividends paid to shareholders.

The Organisation also monitors the level of capital on the basis of the ratio of aggregated net debt to total capital. Net debt is calculated as total borrowings (as shown in the respective consolidated statement of financial position) less cash and cash equivalents. Total capital is calculated as equity, as shown in the respective consolidated statement of financial position, plus net debt. The aggregated figures in respect of the Organisation's equity and borrowings are reflected below:

	2020 €	2019 €
Total borrowings Less: cash and cash equivalents	99,754,334 (9,702,799)	96,867,144 (12,482,058)
Net debt Total equity	90,051,535 156,839,203	84,385,086 162,555,883
Total capital	246,890,738	246,940,969
Net debt/total capital	36%	34%

The Organisation manages the relationship between equity injections and borrowings, being the constituent elements of capital as reflected above, with a view to managing the cost of capital. The level of capital of Mizzi Organisation Limited, as reflected in the consolidated statement of financial position, is maintained by reference to its respective financial obligations and commitments arising from operational requirements. In view of the nature of the Group's activities and the extent of borrowings or debt, the capital level at the end of the reporting period determined by reference to the consolidated financial statements is deemed adequate by the directors. The company's equity as disclosed in the stand-alone financial statements is attributable to corporate expenditure incurred to support the overall operations of the Mizzi Organisation and accordingly the stand-alone figures do not reflect the Group's capital management policy.

# 2.3 Fair values of financial instruments

The Group is required by IFRS 7, 'Financial instruments: Disclosures' to disclose for financial instruments that are measured in the statement of financial position at fair value, fair value measurements by level of the following fair value measurement hierarchy:

- Quoted prices (unadjusted) in active markets for identical assets (Level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset either directly i.e. as prices, or indirectly i.e. derived from prices (Level 2).
- Inputs for the asset that are not based on observable market data i.e. unobservable inputs (Level 3).

## 2.3.1 Financial instruments carried at fair value

The Group's and the company's interest rate swap agreement (refer to Note 26), is fair valued on the basis of a valuation technique based on discounted cash flow determined by reference to forward interest rates at the end of the reporting period. Accordingly, the derivative financial instruments are categorised as Level 2 instruments since initial recognition.

The fair value of financial assets at FVOCI and FVPL, consisting of equity securities traded in active markets is based on quoted market prices at the end of the reporting period. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer or broker and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the group is the current bid price. The fair value of financial assets at FVOCI equity securities that are not traded in an active market (for instance, investments in unlisted local private companies) is mainly estimated by reference to the net asset backing of the investee and the use of valuation techniques, principally discounted cash flow models. When the group uses valuation techniques, it makes assumptions that are based on market conditions existing at the end of each reporting period. The valuation techniques used are supported by observable market prices or rates since their variables include only data from observable markets. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 3.

The Group's financial assets comprising equity securities with a carrying amount of  $\in$ 1,434,491 (2019:  $\in$ 2,554,415) are categorised as level 1 instruments since these investments are listed in an active market. These assets have been categorised as level 1 since initial recognition. With respect to investments with a carrying amount of  $\in$ 2,305,329 (2019:  $\in$ 2,305,329) the fair value is determined by reference to level 2 categorisation and is deemed to approximate carrying amounts.

# 2.3.2 Financial instruments not carried at fair value

At 31 December 2020 and 2019 the carrying amounts of cash at bank, receivables, payables, accrued expenses and short-term borrowings reflected in the financial statements are reasonable estimates of fair value in view of the nature of these instruments or the relatively short period of time between the origination of the instruments and their expected realisation. The fair value of advances to related parties and other balances with related parties which are short-term or repayable on demand is equivalent to their carrying amounts.

The fair value of non-current financial instruments for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments. The carrying amount of the Group's non-current advances to related parties fairly approximates the estimated fair value of these assets based on discounted cash flows. The fair value of the Group's and the company's non-current bank borrowings and the Group's fixed interest redeemable preference shares at the end of the reporting period is not significantly different from the carrying amounts. The carrying amounts of the other financial liabilities as at 31 December 2020, comprising lease liabilities, are reasonable estimates of their fair value as there have not been significant changes in the Group's incremental borrowing rate since the date of transition to IFRS 16. The current market interest rates utilised for discounting purposes, which were almost equivalent to the respective instruments' contractual interest rates, are deemed observable and accordingly these fair value estimates have been categorised as level 2 within the fair value measurement hierarchy.

## 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and based on historical experience and other factors including expectations of future events that are believed to be reasonable under the circumstances. In the opinion of the directors, the accounting estimates and judgements made in the course of preparing these financial statements are not difficult, subjective or complex to a degree which would warrant their description as critical in term of the requirements of IAS 1.

As referred to in Notes 4 and 6 to the financial statements, the Group's land and buildings category of property, plant and equipment and investment property are fair valued on 31 December on the basis of professional advice.

# 4. Property, plant and equipment

Group

	Land and buildings and improvements to premises €	Furniture, fittings, and office equipment €	Plant, machinery and operational equipment €	Motor vehicles €	Total €
At 1 January 2019 Cost or valuation Accumulated depreciation and	76,113,824	19,594,854	13,619,731	13,414,184	122,742,593
impairment losses	(10,636,674)	(14,118,180)	(8,794,851)	(7,216,447)	(40,766,152)
Net book amount	65,477,150	5,476,674	4,824,880	6,197,737	81,976,441
Year ended 31 December 2019 Opening net book amount Additions Disposals Depreciation charge Depreciation released on disposals	65,477,150 929,901 - (797,293) - 65,609,758	5,476,674 152,368 (299) (660,066) 225 4,968,902	4,824,880 835,904 (104,000) (936,586) 27,247 4,647,445	6,197,737 3,615,066 (1,587,357) (1,781,351) 595,330 7,039,425	81,976,441 5,533,239 (1,691,656) (4,175,296) 622,802 82,265,530
Closing net book amount	65,609,758	4,968,902	4,047,445	7,039,425	82,205,530
At 31 December 2019 Cost or valuation Accumulated depreciation and impairment losses	77,043,725 (11,433,967)	19,746,923 (14,778,021)	14,351,635 (9,704,190)	15,441,893 (8,402,468)	126,584,176 (44,318,646)
Net book amount	65,609,758	4,968,902	4,647,445	7,039,425	82,265,530

Group

Cidap	Land and buildings and improvements to premises €	Furniture, fittings, and office equipment €	Plant, machinery and operational equipment €	Motor vehicles €	Total €
Year ended 31 December 2020					
Opening net book amount Additions Reclassification from inventory Revaluation surplus arising during	65,609,758 384,018 -	4,968,902 920,529 -	4,647,445 157,825 -	7,039,425 3,033,023 694,485	82,265,530 4,495,395 694,485
the year (note 19) Disposals Impairment charges - recognised	5,164,372 (20,559)	- (1,550,900)	- (466,956)	- (2,560,695)	
in profit or loss Depreciation charge Depreciation released on disposals	(4,953,978) (708,065) 3,892	- (1,039,030) 1,539,939	- (647,523) 459,286	- (1,967,048) 1,146,606	(4,953,978) (4,361,666) 3,149,723
Closing net book amount	65,479,438	4,839,440	4,150,077	7,385,796	81,854,751
- At 31 December 2020					
Cost or valuation Accumulated depreciation	82,571,556	19,116,552	14,042,504	16,608,706	132,339,318
and impairment losses	(17,092,118)	(14,277,112)	(9,892,427)	(9,222,910)	(50,484,567)
Net book amount	65,479,438	4,839,440	4,150,077	7,385,796	81,854,751

## Fair valuation of property

A specific element of the Group's land and buildings within property, plant and equipment with a carrying amount of €15 million was revalued on 31 December 2020 utilising the discounted cash flow approach to determine open market value. The book value of this property was adjusted to the revaluation and the resultant surplus, net of applicable deferred income taxes, was credited to the revaluation reserve in shareholders' equity (Note 19).

The other principal elements of the Group's land and buildings, within property, plant and equipment, were last revalued in preceding financial years by independent professionally qualified valuers. The book value of these properties has been adjusted to the revaluation and the resultant surplus, net of applicable deferred income taxes, had been credited to the revaluation reserve in shareholders' equity (Note 19). Valuations were made on the basis of open market value taking cognisance of the specific location of the property, the size of the site together with its development potential, the availability of similar properties in the area, and whenever possible, having regard to recent market transactions for similar properties in the same location.

The Group is required to analyse non-financial assets carried at fair value by level of the fair value hierarchy within which the recurring fair value measurements are categorised in their entirety (Level 1, 2 or 3). The different levels of the fair value hierarchy have been defined as fair value measurements using:

- Quoted prices (unadjusted) in active markets for identical assets (Level 1);
- Inputs other than quoted prices included within Level 1 that are observable for the asset, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2);
- Inputs for the asset that are not based on observable market data (that is, unobservable inputs) (Level 3).

The Group's land and buildings, within property, plant and equipment, consists of operational premises that are owned and managed by group undertakings. The Group's investment property comprises property that is held for long-term rental yields or for capital appreciation or both, and that is not occupied by group undertakings (refer to Note 7). All the recurring property fair value measurements at the end of each financial period presented use significant unobservable inputs and are accordingly categorised within Level 3 of the fair valuation hierarchy.

The Group's policy is to recognise transfers into and out of fair value hierarchy levels as of the beginning of the reporting period. There were no transfers between different levels of the fair value hierarchy during the current and preceding financial years.

A reconciliation from the opening balance to the closing balance of property for recurring fair value measurements categorised within Level 3 of the fair value hierarchy, for the current and preceding financial years, is reflected in the table above and in Note 7 for investment property.

Property classified within property, plant and equipment having a carrying amount of  $\in$ 810,000 (2019:  $\in$ 810,000) and other property classified within investment property with a carrying amount of  $\in$ 18,100,000 (2019:  $\in$ 21,750,000) for the group and  $\in$ 5,400,000 (2019:  $\in$ 5,367,000) for the company, have not been revalued since acquisition or initial recognition. The directors have assessed the fair values of these properties at 31 December 2020 and 2019, which fair value was deemed to fairly approximate its carrying amount.

Structural and ancillary integral improvements to a particular property in Valletta are categorised within the land, buildings and improvements to premises category in property, plant and equipment. The carrying amount of these improvements has been impaired during the current financial year. The impairment charge amounting to €4,953,978, which was recognised in profit or loss, is attributable to reductions in the carrying amount of the said improvements so as to reflect the recoverable amount of the related assets. The recoverable amount of the assets was determined by reference to their value in use on the basis of discounted cash flows emanating from operations attributable to these assets. The principal assumptions used in the discounted cash flows were a negative EBITDA of €894,000 in 2021 which increases to a positive EBITDA of €937,000 by 2026 and to €1,120,000 by 2030, and discounted at a rate of 8.3% after also considering working capital movements and capital expenditure. This property in Valletta is subject to a 65 year emphyteutical grant entered into in 2016. As at 31 December 2020 the carrying amount of the said structural and integral improvements amounted to €4.8 million (2019: €9.9 million) whilst the carrying amount of other operational equipment and fittings within the same property amounted to €5.8 million (2019: €6.5 million).

## Valuation processes

The valuations of the properties are performed regularly on the basis of valuation reports prepared by third party qualified valuers and other valuation assessments prepared by management. These reports are based on both:

- information provided by the Group which is derived from the respective company's financial systems and is subject to the company's overall control environment; and
- assumptions and valuation models used by the valuers/ management; with assumptions being typically market related and based on professional judgement and market observation.

The information provided to the valuers, together with the assumptions and the valuation models used by the valuers/ management, are reviewed by designated officers within the Mizzi Organisation. This includes a review of fair value movements over the period. When the designated officers consider that the valuation report is appropriate, the valuation report is recommended to the respective company's Board of directors. The Board then considers the valuation report as part of its overall responsibilities.

At the end of every reporting period, the designated officers assess whether any significant changes or developments have been experienced since the last valuation report. This analysis may be supported by an assessment performed by the third party property valuers depending on the complexity of the property being valued. The officers report to the Board on the outcome of this assessment.

#### Valuation techniques

The external valuations of the Level 3 property as at 31 December, have been performed using a multi-criteria approach, with every property being valued utilising the valuation technique considered by the external valuer to be the most appropriate for the respective property. In those instances where the valuation technique applied to a specific property's fair valuation has been modified, this change was effected to attain a more representative measurement of fair value. Throughout this process, the highest and best use of certain properties has been revised taking cognisance of the outcome of the valuation method applied.

In view of a limited number of similar or comparable properties and property transactions, comprising sales or rentals in the local market, the valuations have been performed using unobservable inputs. The significant inputs to the approaches used are generally those described below:

- Adjusted sales comparison approach: a sales price per square metre related to transactions in comparable properties located in proximity to the respective property, with significant adjustments for differences in the size, age, exact location and condition of the property. The term airspace is a conceptual unit representing a packet of three-dimensional accessible, usable and developable space. The concept of sales price factor per airspace or square metre is the value expected to be fetched on the open market and represents the present value of the property after deduction of all development, refurbishment and related costs.
- Yield methodology: an annual rent rate per square metre (also related to comparable properties or transactions and adjusted as described above) together with a market capitalisation rate utilised for capitalisation of rental income streams. Where applicable, costs to completion (determined by reference to cost per square metre), which must be incurred for the property to generate the envisaged rental income streams, are also taken into account.
- Discounted cash flow ("DCF") approach: considers the free cash flows arising from the projected income streams expected to be derived from the operation of the property, discounted to present value using an estimate of the weighted average cost of capital that would be available to finance such an operation. The significant unobservable inputs utilised with this technique include:

Earnings before interest, tax,	based on projected income streams less operating expenditure
depreciation and amortisation	necessary to operate the property, but prior to depreciation and
(EBITDA)	financing charges;
Growth rate	based on management's estimated average growth of EBITDA levels, mainly determined by projected growth in income streams;

Discount rate reflecting the current market assessment of the uncertainty in the amount and timing of projected cash flows. The discount rate reflects the estimated weighted average cost of capital that would be available for financing such an operation. The discount rate is based on an assumed debt to equity ratio; estimation of cost of equity is based on risk free interest rates adjusted for country risk and equity risk premium adjusted for entity-specific risk factor; estimation of cost of debt is based on risk free interest rates adjusted for country rates adjusted for country risk and assumed credit spread.

Information about fair value measurements using significant unobservable inputs (Level 3) as at 31 December 2020

Description by class based on highest and best use	Fair value at 31 December 2020		Significant unobservable input	Range of unobservable Inputs (weighted
	€000			average) average
Current use as commercial premises	580	Adjusted sales comparison approach	Sales price per square metre (€)	700 - 2,000 (1,670)
	20,550	Yield methodology	Annual rent per square metre (€)	31 - 180 (100)
			Capitalisation rate (%)	5.0 - 9.0 (7.2)
	15,000	DCF approach	EBITA Growth rate Discount rate Perpetuity yield	€708,000 3% per annum 7.1% (post tax) 4.1%
Redevelopment into residential/commercial premises	20,515	Adjusted sales comparison approach	Residential: airspace sales price per square metre (€)	150 - 1,630 (1,460)
			Residential: sales price factor per square metre (€)	200 - 1,220 (700)
			Commercial: sales price factor per square metre (€)	880 - 1,550 (1,180)
Marketed for residential use	10,825	Adjusted sales comparison approach	Sales price per residential unit (€)	96,000 – 335,000 (204,000)
Development for commercial use	660	Adjusted sales comparison approach	Sales price per square metre (€)	450 – 3,588 (2,180)

Description by class based on highest and best use	Fair value at 31 December 2020 €000		Significant unobservable input	Range of Unobservable Inputs (weighted average) average
Developable land for residential/commercial use	4,730	Yield methodology	Annual rent per square metre (€)	225 - 275 (240)
			Capitalisation rate (%)	7.3 - 8.0 (7.8)
	13,130	Adjusted sales comparison approach	Residential: sales price factor per square metre (€)	800
			Commercial: sales price factor per square metre (€)	500
Extended commercial premises	18,000	Yield methodology	Annual rent per square metre (€)	110 - 1,200 (900)
			Capitalisation rate (%)	7.5
	10,150	Adjusted sales comparison approach	Residential: sales price factor per square metre (€)	300
			Commercial: sales price factor per square metre (€)	660

Information about fair value measurements using significant unobservable inputs (Level 3) as at 31 December 2019

Description by class based on highest and best use	Fair value at 31 December 2019		Significant unobservable input	Range of Unobservable Inputs (weighted
	€000			average) average
Current use as commercial premises	10,468	Adjusted sales comparison approach	Sales price per square metre (€)	700 - 2,000 (2,000)
	20,351	Yield methodology	Annual rent per square metre (€)	30 - 180 (100)
			Capitalisation rate (%)	5.0 - 9.0 (7.2)
Redevelopment into residential/commercial premises	21,696	Adjusted sales comparison approach	Residential: airspace sales price per square metre (€)	150 - 1,630 (1,400)
			Residential: sales price factor per square metre (€)	200 - 1,220 (700)
			Commercial: sales price factor per square metre (€)	880 - 1,550 (1,180)
Marketed for residential use	3,400	Adjusted sales comparison approach	Sales price per residential unit (€)	96,000 - 210,000 (174,000)
Development for commercial use	350	Adjusted sales comparison approach	Sales price per square metre (€)	450 - 1,250 (1,000)

Description by class based on highest and best use	Fair value at 31 December 2019 €000		Significant unobservable input	Range of Unobservable Inputs (weighted average) average
Developable land for residential/commercial use	3,752	Yield methodology	Annual rent per square metre (€)	225 - 275 (240)
			Capitalisation rate (%)	7.3 - 8.0 (7.8)
	13,100	Adjusted sales comparison approach	Residential: sales price factor per square metre (€)	800
			Commercial: sales price factor per square metre (€)	500
Extended commercial premises	17,750	Yield methodology	Annual rent per square metre (€)	110 - 1,200 (900)
			Capitalisation rate (%)	7.5
	10,150	Adjusted sales comparison approach	Residential: sales price factor per square metre (€)	300
			Commercial: sales price factor per square metre (€)	660

With respect to the adjusted sales comparison approach, the higher the sales price per square metre, the sales price per residential unit, or the sales price factor per square metre, the higher the resultant fair valuation.

In relation to the yield methodology, the higher the rental amount per square metre, the higher the resultant fair valuation, but conversely, the lower the market capitalisation rate and the costs to completion per square metre (where applicable), the higher the resultant fair valuation.

With the exception of the first and third property classes presented in the tables above, the highest and best use of the Group's properties differs from their current use taking cognisance of the potential for development, redevelopment or further development of the respective properties.

The Group's land and buildings within property, plant and equipment are primarily classified in the following categories:

	2020 €000	2019 €000
Class as presented in tables above Current use as commercial premises Redevelopment into residential/commercial premises Extended commercial premises	29,630 3,000 28,510	24,400 3,000 28,200
	61,140	55,600

If the land and buildings were stated on the historical cost basis, the carrying amounts would be as follows:

	2020 €	2019 €
Cost Accumulated depreciation and impairment losses	26,704,483 (7,803,105)	26,320,465 (7,269,015)
Net book amount	18,901,378	19,051,450

Bank borrowings in the name of group undertakings and related parties forming part of Mizzi Organisation are secured on the Group's land and buildings - refer to Notes 24 and 38 (a).

#### Other disclosures

The reclassification to property, plant and equipment from inventory during the current financial year is attributable to the change in use of the related motor vehicles.

The category of motor vehicles disclosed in the main 'Property, plant and equipment' table above comprises motor vehicles leased out under operating leases as follows:

	At 31	At 31	At 1
	December	December	January
	2020	2019	2019
	€	€	€
Cost	11,664,112	10,705,653	8,716,120
Accumulated depreciation	(5,436,771)	(4,793,273)	(3,744,131)
Net book amount	6,227,341	5,912,380	4,971,989

The movement in the net book amount of leased motor vehicles is analysed as follows:

Year ended 31 December	2020 €	2019 €
Opening net book amount Additions	5,912,380 2,332,829	4,971,989 2,526,727
Disposals Depreciation charge	(1,374,370) (1,310,524)	(537,194) (1,165,411)
Depreciation released on disposals	667,026	116,269
Closing net book amount	6,227,341	5,912,380

Company	Furniture, fittings and office equipment €	Motor vehicles €	Total €
At 1 January 2019 Cost	1,407,664	643,131	2,050,795
Accumulated depreciation	(1,275,415)	(510,081)	(1,785,496)
Net book amount	132,249	133,050	265,299
<b>Year ended 31 December 2019</b> Opening net book amount Additions Disposals Depreciation charge Depreciation released upon disposals	132,249 58,433 (27,346)	133,050 107,485 (66,165) (95,912) 52,060	265,299 165,918 (66,165) (123,258) 52,060
Closing net book amount	163,336	130,518	293,854
At 31 December 2019 Cost Accumulated depreciation	1,466,097 (1,302,761)	684,451 (553,933)	2,150,548 (1,856,694)
Net book amount	163,336	130,518	293,854
<b>Year ended 31 December 2020</b> Opening net book amount Additions Disposals Depreciation charge Depreciation released upon disposals	163,336 275,424 (53,044)	130,518 (2,749) (61,036) 2,749	293,854 275,424 (2,749) (114,080) 2,749
Closing net book amount	385,716	69,482	455,198
At 31 December 2020 Cost Accumulated depreciation	1,741,521 (1,355,805)	681,702 (612,220)	2,423,223 (1,968,025)
Net book amount	385,716	69,482	455,198

#### 5. Right-of-use assets

#### The Group's leasing activities

The Group leases various properties from third parties. Rental contracts are typically made for a fixed period ranging from 4 to 12 years but may have extension options to renew the base after the original period as described below. The Group also has a 65 year emphyteutical grant for a particular property in Valletta entered into in 2016. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants and leased assets are not used as security for borrowing purposes.

Extension and termination options are included in the majority of the Group's property leases. These terms are used to maximise operational flexibility in respect of managing contracts. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor. In respect of the majority of lease arrangements, the extension periods have been included in determining lease term for the respective arrangement.

# 5. Right-of-use assets - continued

The statement of financial position reflects the following assets relating to leases:

	As at 31 December 2020 €	As at 31 December 2019 €
Properties - Total right-of-use assets	18,548,158	20,195,757

The statement of financial position reflects the following assets relating to leases:

The movement in the carrying amount of these assets is analysed in the following table:

	2020 €	2019 €
As at 1 January Additions Impact of derecognition of leased assets upon termination of	20,195,757 504,498	17,543,689 4,185,341
lease Depreciation	(381,960) (1,770,137)	- (1,533,273)
As at 31 December	18,548,158	20,195,757

Amounts recognised in profit or loss

The income statement reflects the following amounts relating to leases:

	2020 €	2019 €
<i>Depreciation charge of right-of-use assets</i> Properties	1,770,137	1,533,273
Interest expense (included in finance costs)	621,961	565,987

Other amounts recognised in profit or loss are disclosed in Note 28.

#### 6. Investment property

Group	2020 €	2019 €
Year ended 31 December Opening carrying amount Additions of newly acquired property Additions resulting from subsequent expenditure Gains from changes in fair value (Note 20) Disposals Closing carrying amount	67,904,930 1,556,199 3,753,532 (1,754,000) 71,460,661	59,948,097 6,219,065 2,374,230 453,538 (1,090,000) 67,904,930
<b>At 31 December</b> Cost Fair value gains Carrying amount	35,133,920 36,326,741 71,460,661	34,208,515 33,696,415 67,904,930

The Group's investment properties are valued annually on 31 December at fair value, by professionally qualified valuers having appropriate recognised professional qualifications and experience in the location and category of the property being valued. Valuations are determined on the basis of open market value taking cognisance of the specific location of the property, the size of the site together with its development potential, the availability of similar properties in the area and, whenever possible, having regard to recent market transactions for similar properties in the same location.

Disclosures required in terms of IFRS 13 in relation to fair value measurements attributable to investment property are presented in Note 4. The Group's investment property is reflected within all classes presented in the table in Note 4, with the exception of the class representing extended commercial premises.

If the investment property was stated on the historical cost basis, the amounts would be as follows:

	2020 €	2019 €
Cost Accumulated depreciation	35,133,920 (3,186,833)	34,208,515 (2,588,861)
Net book amount	31,947,087	31,619,654

## 6. **Investment property** - continued

As at 31 December 2020, bank borrowings in the name of group undertakings and related parties forming part of Mizzi Organisation are secured on the Group's investment property with a fair value of  $\in$  36,940,000 (2019:  $\in$  36,426,000) - refer to Notes 24 and 38(a).

Investment property disclosed above includes property leased out under operating leases as follows:

	At 31	At 31	At 1
	December	December	January
	2020	2019	2019
	€	€	€
Cost	7,308,133	7,280,237	7,262,257
Fair value gains	4,423,552	4,423,552	4,423,552
Carrying amount	11,731,685	11,703,789	11,685,809

The movement in the carrying amount of leased property is analysed as follows:

	2020 €	2019 €
<b>Year ended 31 December</b> Opening carrying amount Additions resulting from subsequent expenditure	11,703,789 27,896	11,685,809 17,980
Closing carrying amount	11,731,685	11,703,789
Company	2020 €	2019 €
Years ended 31 December Opening carrying amount Additions of newly acquired property	5,366,609 32,462	116,609 5,250,000
Closing carrying amount	5,399,071	5,366,609

If the investment property was stated on the historical cost basis the amounts at the end of the reporting period would be as disclosed in the table above. These properties have not been revalued since initial recognition. The directors have assessed the fair value at the end of the financial reporting period, which fair value was determined to fairly approximate the carrying amount.

# 7. Intangible assets

Group	Franchise and licence rights		
	2020 €	2019 €	
<b>At 1 January</b> Cost Accumulated amortisation	219,547 (108,971)	219,547 (87,649)	
Net book amount	110,576	131,898	
Year ended 31 December Opening net book amount Amortisation charge	110,576 (21,322)	131,898 (21,322)	
Closing net book amount	89,254	110,576	
<b>At 31 December</b> Cost Accumulated amortisation Net book amount	219,547 (130,293) 89,254	219,547 (108,971) 110,576	

# 8. Investments in subsidiaries

	C 2020 €	Company 2019 €
<b>Year ended 31 December</b> Opening carrying amount Additions Disposals	8,448,854 100,000 -	8,534,815 - (85,961)
Closing carrying amount	8,548,854	8,448,854
<b>At 31 December</b> Cost Provision for impairment Carrying amount	8,926,693 (377,839) 8,548,854	8,826,693 (377,839) 8,448,854

## 8. Investments in subsidiaries - continued

The subsidiaries at 31 December 2020 and 2019, whose results and financial position affected the figures of the Group, are shown below:

(a) Held directly by Mizzi Organisation Limited

	Registered Office	Class of shares held	Percent shares 2020 %	
Mizzi Brothers Limited	Mizzi Organisation Corporate Office Testaferrata Street Ta' Xbiex Malta	Ordinary shares	100	100
Muscats Motors Limited	Muscats Garage Rue D' Argens Gzira Malta	Ordinary shares	100	100
Mizzi Estates Limited	Mizzi Organisation Corporate Office Testaferrata Street Ta' Xbiex Malta	Ordinary shares	100	100
Mizzi Organisation Finance p.I.c.	Mizzi Organisation Corporate Office Testaferrata Street Ta' Xbiex Malta	Ordinary shares	100	100
Industrial Motors Limited	Antonio Bosio Street Msida Malta	Ordinary shares	100	100
United Acceptance Finance Limited	Mizzi Organisation Corporate Office Testaferrata Street Ta' Xbiex Malta	Ordinary shares	100	100
St. Paul's Court Limited	Mizzi Organisation Corporate Office Testaferrata Street Ta' Xbiex Malta	Ordinary shares	100	100
Titan International Limited	Mizzi Organisation Corporate Office Testaferrata Street Ta' Xbiex Malta	Ordinary shares	100	100
Continental Cars Limited	Continental Garage Testaferrata Street Msida Malta	Ordinary shares	100	100

	Registered office	Class of shares held	Percentage shares he 2020 %	
Nissan Motor Sales Limited	Industrial House National Road Blata I-Bajda Malta	Ordinary shares	100	100
Arkadia Marketing Limited	Mizzi Organisation Corporate Office	Ordinary shares 5% Non-	100	100
	Testaferrata Street Ta' Xbiex Malta	cumulative redeemable preference shares	100	100
Arkadia Foodstores Limited	Mizzi Organisation Corporate Office Testaferrata Street Ta' Xbiex Malta	Ordinary shares	100	-
Mizzi Lease Limited	Mizzi Lease Rue D'Argens Gzira Malta	Ordinary shares	100	100
Hubbalit Developments Limited	Mizzi Organisation Corporate Office Testaferrata Street Ta' Xbiex Malta	Ordinary shares	100	100
Continental Cars (Imports) Limited	Continental Garage Testaferrata Street Ta' Xbiex Malta	Ordinary shares	100	100
Mizzi Motors Limited	200, Rue D'Argens Gzira Malta	Ordinary shares	100	100
CIE Recruitment International Limited	Mizzi Organisation Corporate Office Testaferrata Street Ta' Xbiex Malta	Ordinary 'A' shares	60	60

## 8. Investments in subsidiaries - continued

The impact of the non-controlling interest in CIE Recruitment International Limited on the Group's financial results and financial position is insignificant.

## 8. Investments in subsidiaries - continued

(b) Held through Festa Limited

	Registered office	•	-		Percentage of shares held	
			2020 %	2019 %		
Malta Farmhouses Limited (merged in Mizzi Estates Limited On effective date 27 July 2021)	Mizzi Organisation Corporate Office Testaferrata Street Ta' Xbiex Malta	Ordinary shares	100	100		

(c) Held through Nissan Motor Sales Limited, Continental Cars Limited and Muscats Motors Limited, in equal proportions of  $33^{1}/_{3}$ % each:

	Registered office	Class of shares held	Percent shares 2020 %	-
All About Car Parts Limited	Mizzi Organisation Corporate Office Testaferrata Street Ta' Xbiex Malta	Ordinary shares	100	100
Mizzi Automotive Services Limited	Mizzi Organisation Corporate Office Testaferrata Street Ta' Xbiex Malta	Ordinary shares	100	100

#### 9. Investments in associates

Group

View ended 24 December	2020 €	2019 €
Year ended 31 December Opening carrying amount	3,477,465	2,934,859
Additions Share of (loss)/profit Dividends received Derecognition of carrying amount upon liquidation of associates	- (399,959) (298,999) -	800,000 11,919 (177,587) (91,726)
Closing carrying amount	2,778,507	3,477,465
At 21 December	2020 €	2019 €
<b>At 31 December</b> Cost Provisions for impairment Share of profits and reserves	3,372,809 (10,000) (584,302)	3,372,809 (10,000) 114,656
Carrying amount	2,778,507	3,477,465

The Group's share of profits of the associates, disclosed in the tables above and in profit or loss, is after tax and non-controlling interests in the associates.

The impacts of the additional investments in newly incorporated entity St. Julian's Maritime Finance Limited during the preceding financial year was not material in the context of the Group's financial position as at 31 December 2019 and the financial results for the years then ended.

During the preceding financial year, the Group sold its shareholding in FirstUnited Insurance Brokers Limited. As a result, the carrying amount of the investment in the associate has been derecognised from the Group's financial statements upon disposal. The resultant gain of €808,837 has been recognised in profit or loss and presented within 'Share of profit of associates'. In the company's stand-alone financial statements, the related gain of €798,464 has been presented within 'Investment and other related income''.

The associates as at 31 December 2020 and 2019, whose results and financial position affected the figures of the group, are shown below:

	Registered Office	Class of shares held	Percentage of shares held	
			2020 %	2019 %
Aquibix Limited	St. Michael's Farmhouse Triq I-Arznu, Maghtab Naxxar Malta	Ordinary shares	50	50

#### 9. Investments in associates - continued

	Registered office	Class of shares held	Percenta shares h 2020 %	
Primax Limited	Mizzi Organisation Corporate Office Testaferrata Street Ta' Xbiex Malta	Ordinary shares	50	50
Institute of English Language Studies Limited	IELS Matthew Pulis Street, Sliema Malta	Ordinary shares	50	50
The Players Group Limited	8/1, Magazines Junction Floriana Malta	Ordinary 'B' shares	25	25
Dial-a-Cab Limited (in dissolution)	Capital Business Centre Taz-Zwejt Street, San Gwann Malta	Ordinary shares	50	50
Finopz Limited	Palladium House 1-4 Argyll Street London W1F 7LD United Kingdom	Ordinary shares	50	50
St. Julians Maritime Finance Limited	The Quay, Level 5 Portomaso Marina Portomaso St. Julians Malta	Ordinary shares	25	25

The shareholding in Institute of English Language Studies Limited is held through Mizzi Lease Limited, a subsidiary of Mizzi Organisation Limited. All the other shareholdings are held directly by Mizzi Organisation Limited.

#### Disclosure requirements emanating from IFRS 12 'Disclosure of interest in other entities'

Institute of English Language Studies Limited's ("IELS") principal activity is the provision of English language courses to foreign students and other related activities; whilst The Players Group Limited's ("TPG") principal activity is the holding of an investment in Maltco Lotteries Limited. All the associates' principal place of business is based in Malta.

The above investments provide strategic partnerships for the group providing economies of scale and depth within business sectors which are targeted by the group for diversification or consolidation purposes.

#### 9. Investments in associates - continued

The investments in these associates, which are unlisted private companies, are measured using the equity method in accordance with the group's accounting policy. Summarised financial information for these associates is set out below:

## Summarised balance sheets

	IELS		TPG	
	2020	2019	2020	2019
	€	€	€	€
ASSETS	C 402 720	6 620 979	0 000 400	0.000.400
Non-current assets	6,103,738	6,630,878	2,292,103	2,292,103
Current assets				
Cash and cash equivalents	128,077	470,372	341,906	331,124
Other current assets	820,276	1,344,770	-	-
Total current assets	948,353	1,815,142	341,906	331,124
Total assets	7,052,091	8,446,020	2,634,009	2,623,227
LIABILITIES Non-current liabilities				
Financial liabilities	370,015	412,800	2,292,103	2,292,103
Total non-current liabilities	370,015	412,800	2,292,103	2,292,103
Current liabilities				
Trade and other payables	1,950,716	2,035,149	325,961	315,725
Other financial liabilities	2,223,063	2,385,475	-	-
Total current liabilities	4,173,779	4,420,624	325,961	315,725
Total liabilities	4,543,830	4,833,424	2,618,064	2,607,828
Net assets	2,508,261	3,612,596	15,945	15,399

The Group's respective share of the net assets reflected above is in substance equivalent to the Group's carrying amount of its investment in the associates. Furthermore, there are no significant contingent liabilities relating to the group's interest in the associates.

The statutory financial year end for Institute of English Language Studies Limited is 31 October and accordingly the financial information made available to shareholders relates to financial year ended 31 October 2020. The financial statements of Institute of English Language Studies Limited used in applying the equity method are attributable to the financial year ended 31 October 2020, which year end is different from that of the reporting entity.

## 9. Investments in associates - continued

### Summarised statements of comprehensive income

	IELS 2020 2019		<b>2020</b> 2019 <b>2020</b>		<b>0</b> 2019	
	€	€	€	€		
Revenue	1,815,249	6,269,678	-	-		
Depreciation Interest expense	(496,251) (45,384)	(460,904) (86,265)	-	-		
<b>Profit before tax</b> Tax expense	(1,104,335) -	301,873 (131,769)	1,599,180 (402,634)	2,257,145 (579,176)		
Profit for the year - total comprehensive income	(1,104,335)	170,104	1,196,546	1,677,696		
Dividends received from associate	-	-	299,000	418,000		

The other associates of the Group are not deemed material, individually and in aggregate, to the Group as a reporting entity taking cognisance of the Group's financial position and aggregate assets. Accordingly, the disclosure requirements in respect of these other associates emanating from IFRS 12 *'Disclosure of interests in other entities'*, were not deemed necessary for the user's understanding of the financial results and the financial position of the Group.

The results of the other principal associates and their assets and liabilities are as follows:

2020	Assets €	Liabilities €	Revenues €	Results €
Aquibix Limited	1,343,755	1,325,570	1,122,206	33,103
Finopz Limited	3,843,710	147,606	1,037,073	56,934
St.Julians Maritime Finance Limited	4,298,206	1,777,390	133,305	(120,729)
2019	Assets €	Liabilities €	Revenues €	Results €
<b>2019</b> Aquibix Limited				
	€	€	€	€

Primax Limited is considered by the directors to be non-operating and the Group's share of the associate's assets and liabilities are not deemed material for the purposes of disclosure.

# 9. Investments in associates - continued

Company

Veer ended 24 December	2020 €	2019 €
Year ended 31 December Opening carrying amount Additions Derecognition of carrying amount upon	3,292,927 -	2,595,025 800,000
liquidation of associate	-	(102,098)
Closing carrying amount	3,292,927	3,292,927
	2020 €	2019 €
<b>At 31 December</b> Cost Provision for impairment	3,302,927 (10,000)	3,302,927 (10,000)
Closing carrying amount	3,292,927	3,292,927

## 10. Loans and advances

	Gro	up	Company		
New convert	2020 €	2019 €	2020 €	2019 €	
<b>Non-current</b> Loans to subsidiaries Loans to related parties forming part of	-	-	22,166,242	18,515,202	
Mizzi Organisation	7,561,169	6,860,041	7,561,169	6,860,041	
Loans to associates	1,013,439	1,075,938	1,013,439	1,075,938	
	8,574,608	7,935,979	30,740,850	26,451,181	
<b>Current</b> Loans to subsidiaries Loans to related parties forming part of	-	-	11,580,773	9,261,215	
Mizzi Organisation Loans to associates	1,772,380 62,500	1,472,020 -	1,772,380 62,500	1,472,020 -	
	1,834,880	1,472,020	13,415,653	10,733,235	

#### **10.** Loans and advances - continued

The Group's and the company's loans to related parties of Mizzi Organisation are unsecured, subject to a weighted average interest rate of 3.21% and repayable as follows:

	2020 €	2019 €
Within 1 year Between 1 and 2 years Between 2 and 5 years Over 5 years	1,772,380 1,613,985 4,442,751 1,504,433	1,472,020 2,890,813 1,497,174 2,472,054
	9,333,549	8,332,061

The loans to associates represent advances that the Group made by way of shareholder's loans to associates. The purpose of these advances is to fund the respective associate's financial commitments in respect of specific business ventures.

As at 31 December 2020, an amount of €575,938 (2019: €575,938) of these advances is not repayable within one year and in earmarked for capitalisation, i.e. conversion into ordinary share capital, in accordance with the formal terms of the financing arrangement.

The remaining  $\in$  500,000 (2019:  $\in$  500,000) are unsecured, subject to an interest rate of 3.75% (219: 3.75%) and repayable as follows:

	2020 €	2019 €
Within 1 year Between 1 and 2 years Between 2 and 5 years Over 5 years	62,500 62,500 187,500 187,500	- 62,500 187,500 250,000
	500,000	500,000

At the end of the reporting period, in the opinion of the directors, the fair value of these assets approximates the carrying amount.

Current loans and advances are unsecured, repayable on demand and subject to interest at 3.6% per annum.

The company's loans to subsidiaries are unsecured, repayable on demand and subject to a weighted average interest rate of 3.25% (2019: 3.25%) and repayable as follows:

	2020 €	2019 €
Within 1 year Between 1 and 2 years Between 2 and 5 years Over 5 years	11,580,773 3,466,637 10,439,697 8,259,908	1,872,674 5,102,311 7,050,602 6,362,276
	33,747,015	20,387,863

### 11. Financial assets at fair value through other comprehensive income

#### **Equity investments**

	Group		Company	
	2020 €	2019 €	2020 €	2019 €
Opening carrying amount Net losses from changes in fair value (Note 20) Disposals	4,626,167 (131,506) (766,898)	4,649,265 (23,098) -	4,626,167 (131,506) (766,898)	4,649,265 (23,098) -
Closing carrying amount	3,727,763	4,626,167	3,727,763	4,626,167
<b>At 31 December</b> Cost Fair value gains Provisions for impairment	4,199,684 161,014 (632,935)	4,935,729 323,373 (632,935)	4,199,684 161,014 (632,935)	4,935,729 323,373 (632,935)
Carrying amount	3,727,763	4,626,167	3,727,763	4,626,167

The carrying amount of equity investments at FVOCI at 31 December comprise the following individual investments:

	2020 €	2019 €
Plaza Centres p.l.c. BNF Bank p.l.c. Manoel Island Yacht Yard Limited Cleves Sofia Holdings Ltd Other equity investments	1,434,491 1,750,000 360,000 183,039 233 3,727,763	2,332,895 1,750,000 360,000 183,039 233 4,626,167

These investments were classified as available-for-sale during the preceding financial year and accordingly such investments were held as at the end of the preceding financial year even though not reflected in the table above.

The Group's and Company's equity investments consist of:

	Group		Company	
	2020	2019	2020	2019
	€	€	€	€
Investments listed on the Malta Stock Exchange	1,434,491	2,332,896	1,434,492	2,332,895
Investment in local unlisted credit institution Other investments in unlisted local private	1,750,000	1,750,000	1,750,000	1,750,000
companies	543,272	543,271	543,271	543,272
	3,727,763	4,626,167	3,727,763	4,626,167

#### 11. Financial assets at fair value through other comprehensive income - continued

The Group's and Company's investments, consisting of equity instruments, are fair valued annually. For investments traded on the Malta Stock Exchange, fair value is determined by reference to quoted market prices. For other unlisted investments, fair value is mainly estimated by reference to the net asset backing of the investee and the use of valuation techniques, principally discounted cash flow models. The cost of the other unlisted investments approximates fair value and no movements have been recognised in equity. In prior years, impairment losses had been recognised in respect of investments in unlisted companies which were in unexpected adverse trading and operating conditions.

## 12. Trade and other receivables

	Gi	Group Company		
	2020	2019	2020	2019
Current	€	€	€	€
Trade receivables	7,859,512	11,945,926	-	-
Amounts receivable from hire purchase debtors (Note 13)	4,657,953	5,118,758	_	_
	4,001,000	0,110,100		
Contract assets				
Gross amounts due from customers for contract work	2,058,570	3,290,549	-	-
	_,,	0,200,010		
Amounts owed by subsidiaries	-	-	34,864,377	34,436,114
Amounts owed by related parties forming part of Mizzi Organisation	2,096,699	2,511,855	712,964	947,361
Amounts owed by associates	674,671	942,250	357,333	529,797
Amounts owed by other related parties	474,802	250,577	114,645	66,861
Advance payments to suppliers	589,445	362,389	-	-
Other receivables	1,243,624	1,272,730	93,388	125,297
Indirect taxation	2,074,524	2,190,529	-	-
Prepayments	1,282,431	1,314,341	343,248	308,255
	23,012,231	29,199,904	36,485,955	36,413,685
Non-current				
Amounts receivable from hire purchase				
debtors (Note 13)	12,558,812	13,666,984	-	-
	12,558,812	13,666,984	-	-

#### 12. Trade and other receivables - continued

Receivables above are disclosed net of credit loss allowances as follows:

	Group		Compa	any
	2020 €	2019 €	2020 €	2019 €
Trade receivables Gross amounts due from customers for	1,642,001	1,623,863	-	-
contract work	61,800	36,234	-	-
Amounts owed by subsidiaries	-	-	520,861	520,861
Amounts owed by associates	287,500	287,500	287,500	287,500
Other receivables	37,976	37,976	2,103	2,103
	2,029,277	1,985,573	810,464	810,464

Credit loss allowances in respect of amounts receivable from hire purchase debtors are disclosed separately in Note 13.

Non-current amounts receivable from hire purchase debtors are principally receivable within five years from the end of the reporting period.

Gross amounts due from customers for contract work disclosed above include amounts owed by related parties forming part of Mizzi Organisation for an amount of €77,027 (2019: €16,331).

The aggregate amount of costs incurred and recognised profits (less recognised losses) to date for contracts in progress at the end of the reporting period amounts to €8,328,199 (2019: €6,936,216). Gross amounts due from and to customers in respect of these contracts are disclosed in the table above and in Note 23 respectively.

All movements in contract assets during the current and preceding financial years relate to business variations.

#### 13. Amounts receivable from hire purchase debtors

	2020 €	2019 €
<b>Current</b> Debtors on whom bills of exchange were drawn Credit loss allowances	11,577,454 (6,919,501)	11,143,154 (6,024,396)
	4,657,953	5,118,758
<b>Non-current</b> Debtors on whom bills of exchange were drawn Credit loss allowances	13,395,130 (836,318)	14,537,963 (870,979)
	12,558,812	13,666,984
Total amounts receivable from hire purchase debtors	17,216,765	18,785,742

## 13. Amounts receivable from hire purchase debtors - continued

Amounts receivable from hire purchase debtors relate to trade receivables arising from the sale of goods and services by the Group, which are acquired and financed by United Acceptances Finance Limited, an entity within the Group. These receivables are transferred to the company upon origination, once hire purchase terms are granted, at their face value with no right of recourse whatsoever. Accordingly credit loss allowance in respect of amounts receivable from hire purchase debtors, disclosed in the table above, are recognised in profit or loss.

During the current financial year, the entity has financed receivables with a face value amounting to €8,613,629 (2019: €13,993,962). Amounts receivable from hire purchase debtors are subject to an effective interest rate of 5.5% (2019: 5.5%).

Receivables covered by bills of exchange factored out to bank with an option to repurchase them as they fall due are not derecognised from the group's statement of financial position. The amounts advanced under this facility are treated as collateralised borrowings (disclosed as distinct liabilities) amounting to the face value of the bills factored out (Note 24). Receivables covered by bills of exchange factored out to banks without an option to repurchase them as they fall due are derecognised by the group. The entity would retain credit risk in these receivables through the bank's right of recourse which would be limited to 15% of the value of the bills factored in the preceding six months. During the current and preceding financial years no receivables have been factored out in this manner.

#### 14. Inventories

	2020 €	2019 €
Property being developed with a view to sale	431,902	448,839
<b>Goods held for resale</b> Motor vehicles, spare parts and related supplies Other goods purchased for resale Goods in transit Contract and other work in progress Payments on account in respect of motor vehicles and spare parts	12,727,152 6,302,979 3,173,893 347,219 171,311 22,722,554	14,865,989 7,531,231 3,554,415 278,642 462,920 26,693,197
Total inventories	23,154,456	27,142,036

The cost of inventories recognised as expense is appropriately disclosed in Note 28 to the financial statements. During the year ended 31 December 2020, net inventory write-downs amounted to €604,551 (2019: €688,067). These amounts have been included in 'Cost of sales' in profit or loss.

## 15. Financial assets at fair value through profit or loss

Equity investments	Group and Company 2020 2019 € € €	
Opening carrying amount	221,520	1,205,636
Additions at cost Net (losses)/gains from changes in fair value (Note 31) Disposals	- (1,334) (220,186)	78,635 53,116 (1,115,867)
Closing carrying amount	-	221,520
<b>At 31 December</b> Cost Fair value losses Carrying amount	-	120,256 101,264 221,520
The Group's equity investments consist of:		
	2020 €	2019 €
Investments listed on the Malta Stock Exchange	-	221,520
	-	221,520

The Group's equity investments are fair valued annually and fair value is determined by reference to quoted market prices.

# 16. Cash and cash equivalents

For the purposes of the statements of cash flows, the year-end cash and cash equivalents comprise the following:

	Group		Co	ompany
	2020	2019	2020	2019
	€	€	€	€
Cash at bank and in hand	6,472,045	5,294,349	59,015	2,760,376
Bank overdrafts (Note 24) Bills of exchange factored out to bank	(16,141,551)	(14,247,197)	(4,345,894)	(828,891)
(Note 24)	(2,440,748)	(2,707,451)	-	-
	(12,110,254)	(11,660,299)	(4,286,879)	1,931,485

The current portion of the factoring facility in respect of bills of exchange factored out to bank is treated as a cash equivalent since this facility forms an integral part of the group's overall cash management.

# 17. Assets classified as held for sale

	Grou	Group	
	2020	2019	
	€	€	
Property classified as held for sale Opening carrying amount	2,580	3,548	
Disposals	_,	(968)	
Closing carrying amount	2,580	2,580	

## 18. Share capital and Capital contribution reserve

#### Share capital

	Group and Company	
	2020 €	2019 €
Authorised 1,000,000 ordinary shares of €2.329373 each	2,329,373	2,329,373
<b>Issued and fully paid</b> 685,600 ordinary shares of €2.329373 each	1,597,018	1,597,018

## Capital contribution reserve

In prior years, the parent company's shareholders have waived amounts of  $\in$  3,042,999 which were due to them by the company. Such amounts have been converted to a capital contribution reserve.

## 19. Revaluation reserves

	Gr	oup	Comp	bany
	2020 €	2019 €	2020 €	2019 €
Surplus arising on fair valuation of: Land and buildings of subsidiaries Financial assets at FVOCI	42,740,732 161,015	38,132,260 323,373	- 161,014	- 323,373
	42,901,747	38,455,633	161,014	323,373

#### 19. Revaluation reserves - continued

The movements in each category are analysed as follows:

	Gro	up
	2020	2019
	€	€
Land and buildings of subsidiaries		
At beginning of year	38,132,260	38,178,413
Revaluation surplus arising during the year (Note 4)	5,164,372	-
Transfer upon realisation through asset use	(32,444)	(32,444)
Deferred income taxes on revaluation surplus arising during the year (Note 25)	(535,298)	-
Movement in deferred tax liability determined on the basis	(000,200)	
applicable to property disposals (Note 25) Deferred income taxes on realisation through asset	487	(25,064)
use (Note 25)	11,355	11,355
At end of year	42,740,732	38,132,260
	Group and 2020	Company 2019
	€	2019 €
Financial assets at FVOCI	£	e
	323,373	346,471
At beginning of year	•	
Net losses from changes in fair value (Note 11)	(131,506)	(23,098)
Transfer of fair value gains on disposal of equity investments at	(00.050)	
FVOCI	(30,852)	-
At end of year	161,015	323,373

The tax impact included in the revaluation reserves as at 31 December 2020, relates to deferred taxation arising on the surplus on fair valuation of land and buildings of subsidiaries for an amount of  $\in 6,326,067$  (2019:  $\in 5,802,611$ ). The movements in the tax impact relating to this component of other comprehensive income during the current and the preceding financial years are presented in the respective table above.

Gains and losses arising from changes in fair value of financial assets at FVOCI are recognised directly in equity in other comprehensive income through the revaluation reserve in accordance with the group's accounting policy. When the equity investments are disposed of, the cumulative gain or loss recognised in OCI remains in equity.

The revaluation reserves are non-distributable.

#### 20. Fair value gains and other reserves

	Group	
	2020 €	2019 €
Fair value gains reserve in respect of investment property Translation reserve Other capital reserves	29,710,380 (31,425) 208,525	27,867,158 (31,425) 208,525
	29,887,480	28,044,258

#### 20. Fair value gains and other reserves - continued

The movements in each category are analysed as follows:

	Group	
	2020 €	2019 €
Fair value gains reserve in respect of property	e	e
At beginning of year Fair value gains arising during the year (Note 6) Transfer of fair value gains on property upon realisation through disposal, net of deferred tax movements determined on the	27,867,158 3,753,532	
basis applicable to property disposals Deferred income taxes on fair value gains arising during	(1,028,359)	(822,520)
the year (Note 26) Movement in deferred tax liability determined on the basis	(769,550)	(45,354)
applicable to property disposals	(112,401)	(195,860)
At end of year	29,710,380	27,867,158
Translation reserve		
At beginning and end of year	(31,425)	(31,425)
Other capital reserves		
At beginning and end of year	208,525	208,525

The tax impact included in fair value gains and other reserves as at 31 December 2020, relates to deferred taxation arising on the fair value gains reserve in respect of property of subsidiaries for an amount of  $\in$ 5,410,211 (2019:  $\in$ 4,676,981). The movements in the tax impact relating to this component of other comprehensive income during the current and the preceding financial years are presented in the respective table above.

Gains from changes in fair value of investment property, net of deferred tax movements, which are unrealised at the end of the reporting periods, would be recognised in profit or loss in accordance with the Group's accounting policy for investment property. These amounts are transferred from retained earnings to the fair value gains reserve since these gains are not considered by directors to be available for distribution. Any write-downs of the carrying amount of non-current assets held for sale, which were previously classified as investment property and fair valued in prior years before transferred upon a change in intended use, are treated in the same way as outlined above.

The capital reserves are not considered by the directors to be available for distribution.

The amounts recognised in the translation reserve relate to exchange differences resulting from translating the results and financial position of an entity forming part of the group that has a functional currency which is different from the Group's presentation currency, in accordance with the group's accounting policy.

#### 21. Hedging reserve

#### **Group and Company**

The fair value changes attributable to cash flow hedges instruments are recorded in the hedging reserve, in a separate category of equity, as shown below:

	Interest rate swaps	
	2020 €	2019 €
<b>At 1 January</b> Gross amounts of losses Deferred income tax (Note 25)	(826,028) 289,111	(778,837) 272,594
	(536,917)	(506,243)
<b>Movements during the year ended 31 December</b> Net losses from changes in fair value Deferred income tax (Note 25)	(202,770) 70,969	(328,402) 114,941
	(131,801)	(213,461)
Reclassified to profit or loss as a reclassification adjustment Deferred income tax (Note 25)	252,707 (88,447)	281,211 (98,424)
	164,260	182,787
<b>At 31 December</b> Gross amounts of losses Deferred income tax (Note 25)	(776,091) 271,633	(826,028) 289,111
	(504,458)	(536,917)

The tax impacts relating to this component of other comprehensive income are presented in the above tables.

The net fair value losses as at 31 December 2020 and 2019 on open interest rate swap agreements which hedge anticipated future interest rate fluctuations on borrowings will be reclassified from the hedging reserve to profit or loss as a reclassification adjustment when the forecast transactions occur, at various dates up to one year from the end of the reporting period.

#### 22. Lease liabilities

The lease liabilities associated with the recognised right-of-use assets are analysed below:

	2020 €	2019 €
Non-current Properties	17,880,809	19,096,251
<b>Current</b> Properties	1,220,510	1,223,057
Total lease liabilities	19,101,319	20,319,308

## 22. Lease liabilities - continued

The movement in the carrying amount of these liabilities is analysed in the following table:

	2020 €	2019 €
As at 1 January Additions Payments Impact of derecognition of leased liabilities upon termination of leases Interest charge	20,319,308 504,498 (1,912,712) (431,736) 621,961	17,310,917 4,185,341 (1,742,937) - 565,987
As at 31 December 2020	19,101,319	20,319,308

The total cash outflows for leases in 2020 was  $\in$ 1,912,712 (2019:  $\in$ 1,742,937). The contractual undiscounted cash flows attributable to lease liabilities as at 31 December 2020 are analysed in Note 2.1(c). The weighted average incremental borrowing rate applied to the lease liabilities by the Group was consistent with prior years at 3%.

# 23. Trade and other payables

	Gr 2020	<b>oup</b> 2019	Con 2020	<b>npany</b> 2019
	€	€	€	€
Current				
Trade payables	14,574,160	19,264,922	-	-
Amounts payable in respect of				
capital expenditure	789,889	6,200,193	-	5,200,000
Contract liabilities				
Payments received on account from				
customers	2,082,492	3,533,773	-	-
Gross amounts owed to customers for				
contract work	1,030,585	1,116,506	-	-
Deferred income	379,443	493,769	-	-
Attributable to customer loyalty programme	383,343	381,412	-	-
Face value of bonds and interest thereon				
payable to bond holders	155,169	186,555	-	-
Amounts owed to subsidiaries	-	-	3,232,483	3,241,446
Amounts owed to associates	-	-	-	-
Amounts owed to related parties forming				
part of Mizzi Organisation	21,245,694	21,745,656	14,150,073	14,024,751
Amounts owed to other related parties	904,680	937,219	904,180	900,956
Other payables	1,093,653	1,406,341	532,129	951,277
Indirect taxation and social security Accruals	807,546	711,987	109,728	307,095
Acciuais	9,070,372	8,952,429	416,798	296,486
	52,517,026	64,930,762	19,345,391	24,922,011

#### 23. Trade and other payables - continued

Amounts payable to bondholders disclosed in the table above represent amounts relating to the face value of the bonds redeemed in 2016 and interest thereon, unclaimed by the respective bondholders,

## Contract liabilities - recognised in revenue during 2020

Revenue recognised in profit or loss during the financial year ended 31 December 2020 that was included in the balances of contract liabilities as at the end of the preceding financial year amounted to €5,868,685 (2019: €4,754,426).

All movements in contract liabilities during the current and the preceding financial years related to business variations.

#### 24. Borrowings

	Gre	oup	Com	pany
	2020	2019	2020	2019
Current	€	€	€	€
Bank overdrafts	16,141,551	14,247,197	4,345,894	828,891
Bills of exchange factored out to bank	2,440,748	2,707,451	-	-
Bank loans	10,004,212	7,582,512	8,443,389	6,624,271
Loans from subsidiaries	-	-	1,102,472	400,000
Loan from other related party	600,000	600,000	-	-
	29,186,511	25,137,160	13,891,755	7,853,162
Non-current				
Bills of exchange factored out to bank	2,355,570	3,998,430	-	-
Bank loans	61,759,050	58,701,661	50,388,374	48,696,680
Loans from subsidiaries	-	-	1,047,614	-
Redeemable preference shares	713,353	713,353	-	-
	64,827,973	63,413,444	51,435,988	48,696,680
Total borrowings	94,014,484	88,550,604	65,327,743	56,549,842

#### Group

The group's banking facilities as at 31 December 2020 amounted to €119,277,000 (2019: €104,660,000). These facilities are mainly secured by:

- (a) a general hypothec on the parent company's assets for €103,882,000 (2019: €122,795,000);
- (b) special hypothecary guarantees over property of group undertakings and related parties forming part of Mizzi Organisation for the amount of €107,182,000 (2019: €118,482,000);
- (c) general hypothecary guarantees from group undertakings and related parties forming part of Mizzi Organisation for the amount of €107,114,000 (2019: €145,396,000);
- (d) guarantees by group undertakings and related parties forming part of Mizzi Organisation for amounts ranging from €146,000 to €66,540,000 (2019: €146,000 to €66,540,000; and
- (e) pledge over bills of exchange drawn.

These banking facilities include an amount of €1,050,000 (2019: €1,050,000) in respect of the recourse element of 15% of the face value of bills of exchange factored out to the bank with an option to repurchase them as they fall due up to a limit of €7,000,000 (2019: €7,000,000). At 31 December 2020, the total value of outstanding bills, which had been factored out under this facility amounted to €4,796,318 (2019: €6,705,881). This banking facility may also be utilised to factor out bills of exchange without an option to repurchase them as they fall due. The facility amount covers the recourse element of 15% of the value of bills factored out in this manner.

The long-term portion of the factoring facility in respect of bills of exchange factored out provides financing for working capital on a long-term basis and accordingly has been classified as a non-current liability.

The interest rate exposure of the bank borrowings of the group is as follows:

	2020 €	2019 €
Total borrowings: At fixed rate At floating rate	31,880,316 60,820,815	
	92,701,131	87,237,251

Borrowings at floating rates, with a notional amount of €15.5 million (2019: €18.3 million), with interest rates computed using a margin over the three-month Euribor, are hedged through a receive floating, pay fixed interest rate swap agreement (refer to Note 26).

The proceeds from bank borrowings are measured at the amount of net proceeds adjusted for the amortisation of the difference between net proceeds and face value of the bank borrowings using the effective interest method as follows:

	2020 €	2019 €
Face value of bank loans as at 31 December	71,952,394	66,506,201
Gross amount of bank borrowings issue costs	(301,543)	(301,543)
Amortisation of gross amount of bank borrowings issue costs: Accumulated amortisation at the beginning of the year Amortisation charge for the current year (Note 34)	79,515 32,896	46,619 32,896
Accumulated amortisation at the end of the year	112,411	79,515
Unamortised bank borrowings issue costs	(189,132)	(222,028)
Amortised cost and closing amount of bank loans as at 31 December	71,763,262	66,284,173

The group's bank borrowings are entirely subject to variable rates of interest linked to Euribor. The weighted average effective interest rates for bank borrowings at the end of the reporting period are as follows:

	2020 %	2019 %
Bank overdrafts	2.7	2.6
Bills of exchange factored out to bank	2.8	2.8
Bank loans	2.7	2.7

Maturity of the group's non-current bank borrowings:

	2020 €	2019 €
Between 1 and 2 years Between 2 and 5 years Over 5 years	13,741,048 36,725,748 13,647,824	8,978,339 35,066,518 14,656,805
	64,114,620	58,701,662

The redeemable preference shares amounting to €713,353, are mandatorily redeemable on or before 31 December 2064 which redemption date is to be determined by the issuer, and pay dividends at 3% annually on a non-cumulative basis. These liabilities will not be settled within twelve months after the end of the reporting period in accordance with the terms of the arrangement in place. In the opinion of the directors of the entity, these redeemable preference shares meet the criteria established by IAS 32: *'Financial Instruments - Presentation'*, for classification as financial liabilities rather than equity.

#### Company

The company's banking facilities as at 31 December 2020 amounted to €69,645,000 (2019: €61,797,312). These facilities are mainly secured by:

- (a) a general hypothec on the company's assets for  $\in 103,882,000$  (2019:  $\in 96,682,000$ );
- (b) special hypothecary guarantees over property of group undertakings and related parties forming part of Mizzi Organisation for the amount of €96,682,000 (2019: €96,682,000);
- (c) general hypothecary guarantees from group undertakings and related parties forming part of Mizzi Organisation for the amount of €96,482,000 (2019: €96,482,000); and
- (d) guarantees by group undertakings and related parties forming part of Mizzi Organisation for amounts ranging from €24,441,000 to €66,540,000 (2019: €24,441,000 to €66,540,000).

The interest rate exposure of the bank borrowings of the company is as follows:

	2020 €	2019 €
Total borrowings: At fixed rate At floating rate	18,476,404 44,701,252	
	63,177,656	56,149,842

Borrowings at floating rates, with a notional amount of €15.5 million (2019: €18.3 million), with interest rates computed using a margin over the three-month Euribor, are hedged through a receive floating, pay fixed interest rate swap agreement (refer to Note 26).

The bank borrowings are measured at the amount of net proceeds adjusted for the amortisation of the difference between net proceeds and face value of the bank borrowings using the effective interest method as follows:

	2020 €	2019 €
Face value of bank loans as at 31 December	59,020,895	55,542,979
Gross amount of bank borrowings issue costs	(301,543)	(301,543)
Amortisation of gross amount of bank borrowings issue costs: Accumulated amortisation at the beginning of the year Amortisation charge for the current year (Note 33)	79,515 32,896	46,619 32,896
Accumulated amortisation at the end of the year	112,411	79,515
Unamortised bank borrowings issue costs	(189,132)	(222,028)
Amortised cost and closing amount of bank loans as at 31 December	58,831,763	55,320,951

The company's bank borrowings are entirely subject to variable rates of interest limited to Euribor. The weighted average effective interest rates for bank borrowings at the end of the reporting period are as follows:

	2020 %	2019 %
Bank overdrafts	2.3	2.0
Bank loans	2.9	2.9

Maturity of the company's non-current bank borrowings:

	2020 €	2019 €
Between 1 and 2 years Between 2 and 5 years Over 5 years	9,739,450 32,850,051 7,798,873	8,159,365 32,443,717 8,093,598
	50,388,374	48,696,680

The loans from subsidiary amounting to  $\in$ 370,000 (2019:  $\in$ 400,000) are unsecured, repayable on demand and subject to interest at 3.15% per annum and an amount of  $\in$ 732,472 are unsecured, repayable on demand and subject to interest at 2.95% per annum.

## 25. Deferred taxation

#### Group

Deferred income taxes are calculated on all temporary differences under the liability method and are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled based on tax rates (and tax laws) that have been enacted by the end of the reporting period. The principal tax rate used is 35% (2019: 35%), with the exception of deferred taxation on the fair valuation of non-depreciable property which is computed on the basis applicable to disposals of immovable property i.e. primarily tax effect of 8 - 10% (2019: 8 - 10%) of the transfer value.

## 25. Deferred taxation - continued

The movement on the deferred tax account is as follows:

	2020 €	2019 €
At beginning of year	10,117,634	10,092,853
Movement in deferred tax liability determined on the basis applicable to property disposals: - Investment property and other assets - recognised in		
profit or loss (Note 34) - Property, plant and equipment and other assets - recognised in other	(36,320)	(17,765)
comprehensive income (Note 19)	(487)	25,064
Deferred income taxes on revaluation surplus on property, plant and equipment arising during the year (Note 19) Deferred income tax on fair value gains on investment property arising	535,298	-
during the year (Note 34)	769,550	45,354
Realisation through asset use (Notes 19 and 34)	(11,355)	(11,355)
Deferred income taxes on temporary differences arising on depreciation of property, plant and equipment (Note 34) Deferred income taxes attributable to unabsorbed capital allowances	328,426	297,607
and tax losses (Note 34)	(255,579)	(297,607)
Deferred income taxes on temporary difference arising from fair valuation of derivative instruments (Note 21)	17,478	(16,517)
At end of year	11,464,645	10,117,634

All the amounts disclosed in the table above, which have been referenced to Note 34, are recognised in profit or loss. The other amounts, referenced to Note 19 and Note 21, have been recognised directly in equity in other comprehensive income.

The balance at 31 December represents:

	2020 €	2019 €
Temporary differences arising on fair valuation of property Temporary differences arising on depreciation of property, plant	11,736,278	10,479,592
and equipment	903,376	574,950
Temporary differences arising on fair valuation derivative instruments Unutilised tax credits attributable to unabsorbed capital allowances and	(271,633)	(289,110)
tax losses	(903,376)	(647,798)
	11,464,645	10,117,634
<b>Disclosed as follows:</b> Deferred tax assets Deferred tax liabilities	(271,633) 11,736,278	(289,111) 10,406,745

The recognised deferred tax liabilities and assets are expected to be settled or recovered principally after more than twelve months.

## 25. Deferred taxation - continued

At 31 December 2020 and 2019, the group had the following unutilised tax credits and temporary differences:

	Unrecognised		Recognised	
	2020	2019	2020	2019
	€	€	€	€
Unutilised tax credits arising from:				
Unabsorbed capital allowances	1,187,983	2,007,136	2,581,076	1,850,850
Unabsorbed tax losses	-	79,612	-	-
Unabsorbed capital losses	106,347	106,347	-	-
Deductible temporary differences arising on: Depreciation of property, plant and equipment Credit loss allowances in respect of trade and other receivables Credit loss allowances in respect of financial assets at FVOCI Fair valuation of derivative instruments	87,615 7,850,641 642,935 -	106,326 6,915,671 661,602 -	- - - 776,091	- - - 826,029
Taxable temporary differences arising on depreciation of property, plant and equipment	(245,301)	(45,529)	(2,581,075)	(1,642,716)

The temporary differences arising on credit loss allowances in respect of trade and other receivables include those arising on credit loss allowances in respect of amounts receivable from hire purchase debtors (see Note 13).

The unrecognised deferred tax assets at the end of the reporting periods have not been reflected in these financial statements due to the uncertainty of the realisation of the tax benefits. Whereas tax losses have no expiry date, unabsorbed capital allowances are forfeited upon cessation of the trade. Capital losses have no expiry date but may be utilised solely to offset future capital gains.

#### Company

	2020 €	2019 €
At beginning of year Tax effect of re-measurement of derivatives (Note 21)	(275,118) 17,478	(258,601) (16,517)
At end of year	(257,640)	(275,118)

The amount disclosed in the table above, which has been referenced to Note 21, has been recognised directly in equity in other comprehensive income.

The balance at 31 December represents:

	2020 €	2019 €
<b>Deferred tax liabilities</b> Deferred taxation arising on transfer of property from related party	13,993	13,993
<b>Deferred tax assets</b> Temporary differences arising on derivative instruments	(271,633)	(289,111)

### 25. Deferred taxation - continued

The recognised deferred tax liabilities are expected to be settled principally after more than twelve months.

The deferred income tax provision arising on transfer of property from a related party has been recognised in prior financial years in view of the transfer of property from a company forming part of the Mizzi Organisation.

At 31 December 2020, the company had unutilised tax credits arising from unabsorbed capital allowances amounting to €1,768,077 (2019: €1,636,606).

At the end of the reporting period, the company also had net deductible temporary differences arising on depreciation of property, plant and equipment, provisions for impairment of investments and provisions for impairment of receivables, amounting to €1,731,117 (2019: €1,785,708). The related deferred tax assets have not been recognised in these financial statements due to the uncertainty of the realisation of the tax benefits.

## 26. Derivative financial instruments

Group and Company	Fair value Liabilities 2020 €	Fair value liabilities 2019 €
At 31 December Interest rate derivative - interest-rate swap	776,091	826,028

In prior years, the parent company entered into receive floating, pay fixed interest rate swap contracts to mitigate the variability of future floating interest payments based on the applicable three-month Euribor rate on the specific borrowings. The fair value movement attributable to the derivative financial instruments during the year is recognised in the cash flow hedge reserve (refer to Note 21). Realised gains and losses on the derivative are subsequently transferred to profit or loss and presented within finance costs. The notional amount of the outstanding interest rate swap contracts as at 31 December 2020 is  $\in$ 15.5 million (2019:  $\in$ 18.3 million).

## 27. Revenue

The group's revenue, which is entirely derived from the local market, is analysed by category of business as follows:

	Group	
	2020 €	2019 €
By category		
Sale of motor vehicles, spare parts and provision of ancillary services Sale of foodstore goods, clothing and other goods from shopping	55,434,114	68,260,393
complex and rented premises	21,744,486	31,459,512
Activities in the power, heating and ventilation equipment sectors Operating lease rental income:	18,586,122	17,176,228
- motor vehicles	1,981,707	1,773,476
- property	1,886,362	2,191,367
Income from hire purchase financing	1,764,504	1,603,952
Sale of ground rents and other property developed with a view to sale	40,000	143,033
	101,437,295	122,607,961

The group's revenue that is recognised over time amounts to €11,554,841 (2019: €9,876,789) which arises from the activities in the power, heating and ventilation equipment sectors.

Unfulfilled performance obligations, which are the services that the group is obliged to provide to customers during the remaining fixed term contract, as at 31 December 2020 relate to the amounts disclosed under 'contract liabilities' in Note 23 to the financial statements.

## 28. Expenses by nature

	G 2020 €	Group 2019 €	C 2020 €	ompany 2019 €
Cost of property sold Cost of goods sold	16,938 72,902,614	- 88,790,207	-	-
Employee benefit expense (Note 29) Depreciation of property, plant and equipment (Note 4):	15,216,248	17,879,673	- 1,089,920	_ 1,061,994
- owned assets - owned assets (motor vehicles) leased	3,051,142	3,009,885	114,080	123,256
out under operating leases	1,310,524	1,165,411	-	-
- right-of-use assets (Note 5)	1,770,137	1,533,273	-	-
Amortisation of intangible assets	21,322	21,322	-	-
Property operating lease rentals payable Expense relating to short term leases	72,752	- 124,384	19,467	29,200
Expense relating to use of property	17,910	102,515	-	-
Expense relating to variable lease payments	42,982	56,657		_
Movement in credit loss allowances in respect of:	42,002	00,007		
<ul> <li>hire purchase receivables (included in 'Administrative expenses')</li> <li>trade and other receivables (included in</li> </ul>	893,059	65,004	-	-
'Administrative expenses') Amounts written off in respect of:	43,704	168,147	-	-
<ul> <li>hire purchase receivables (included in 'Administrative expenses')</li> <li>trade and other receivables (included in</li> </ul>	70,397	8,911	-	-
'Administrative expenses')	75,132	10,438	-	-
Marketing, business promotion and related				
expenses	1,953,161	1,493,915	-	-
Other expenses	7,931,317	8,786,669	660,586	573,043
Total cost of sales; selling and other direct expenses; and administrative				
expenses	105,389,339	123,216,411	1,884,053	1,787,493

The variable lease payments amounting to a credit of  $\in$ 85,273 (2019: nil) disclosed in the table above are stated net of lease payment concessions amounting to  $\in$ 267,045 (2019: nil). Such concessions represent discounts granted by the company's lessors as a result of the COVID-19 impact. In this respect, the Organisation applied the practical expedient permitted by the IFRS 16 COVID-19-related rent concessions amendment to all its rent concessions, and has presented these rent concessions netted off from the variable lease payments in accordance with the amendment's provisions.

Operating profit is stated after crediting the following:

	Gr	oup C	company	
	2020 €	2019 €	2020 €	2019 €
Exchange differences Profit on disposal of property, plant and	(24,806)	(25,049)	-	-
equipment	(83,195)	(366,458)	(850)	(19,335)

#### 28. Expenses by nature - continued

#### Auditor's fees

Fees charged by the auditor for services rendered during the financial periods ended 31 December 2020 and 2019 relate to the following:

		Group	
	2020	2019	
	€	€	
Annual statutory audit	271,873	115,458	
Tax advisory and compliance services	42,704	18,020	
Other non-audit services	394,660	235,580	
	709,237	369,058	

The auditor's remuneration for the company attributable to the year ended 31 December 2020 amounted to  $\in 11,500$  (2019:  $\in 11,500$ ).

#### 29. Employee benefit expense

	G	Group		mpany
	2020	2019	2020	2019
	€	€	€	€
Wages and salaries	14,178,112	16,762,362	1,030,969	1,002,170
Social security costs	1,038,136	1,117,311	58,951	59,824
	15,216,248	17,879,673	1,089,920	1,061,994

Average number of persons employed during the year:

	Group		Company	
	2020	2019	2020	2019
	€	€	€	€
Direct	572	622	-	-
Administration	168	164	28	29
	740	786	28	29

Further to the amounts disclosed in the table above, the Group's personnel related expenses for the year ended 31 December 2020, included subcontracted payroll costs amounting to €365,598 (2019: €906,616).

Wages and salaries for 2020 are presented net of a payroll grant receivable from the Government, under the COVID-19 wage supplement scheme, amounting to €1,444,131 (2019: nil) in view of the COVID-19 pandemic. Grants related to income are presented as a deduction in reporting the related expense.

# 30. Other operating income

	( 2020 €	Group 2019 €	Company 2020 €	2019 €
Management fees and similar recharges Income which is incidental to the group's key operations, including profit on disposal of specific assets which were	387,194	623,837	1,386,584	2,172,386
surplus to the Group's requirements	1,699,304	2,192,059	157,550	44,209
	2,086,498	2,815,896	1,544,134	2,216,595

# 31. Investment and other related income

	Group		Group Compa		ıpany	
	2020	2019	2020	2019		
	€	€	€	€		
Gross dividends receivable from investments in subsidiaries Gross dividends receivable from	-	-	667,044	2,596,969		
investments in associates Gross dividends receivable from	-	-	399,119	834,032		
financial assets at FVOCI Gross dividends receivable from	198,459	83,686	198,459	83,686		
financial assets at FVPL	-	44,000	-	44,000		
Other dividends receivable Net fair value (losses)/gains on financial	90,528	-	90,528	-		
assets at FVPL	(1,334)	53,116	(1,334)	53,116		
Gain on disposal of associate		-	-	798,464		
	287,653	180,802	1,353,816	4,410,267		

## 32. Finance income

	Group		C	ompany
	2020	2019	2020	2019
	€	€	€	€
Interest receivable from subsidiaries Interest receivable from related parties	-	-	890,816	754,078
forming part of Mizzi Organisation	342,371	235,953	342,371	235,953
Interest receivable from associate	31,951	16,832	31,951	16,832
Bank and other interest receivable	49,409	71,851	-	-
	423,731	324,636	1,265,138	1,006,863

## 33. Finance costs

	Group		C	ompany
	2020 €	2019 €	2020 €	2019 €
Interest payable to subsidiaries Interest payable to related parties	-	-	12,600	325
forming part of Mizzi Organisation	727	2,363	727	1,360
Bank interest and charges	2,896,694	2,985,084	1,852,476	1,719,825
Amortisation of difference between initial net proceeds from and face value of				
bank loans (Note 24)	32,896	32,896	32,896	32,896
Interest charges on lease liabilities	621,961	565,987	-	-
Other interest payable	177,154	138,877	-	-
	3,729,432	3,725,207	1,898,699	1,754,406

## 34. Tax expense

	Group		Company	
	2020	2019	2020	2019
	€	€	€	€
Current taxation:				
Current tax expense	203,628	845,826	110,326	694,356
Adjustment recognised in financial period for current tax of prior periods	16,087	44.177	2,365	-
Deferred taxation:	,	,	_,	
Deferred tax charge (Note 25)	794,722	16,234	(177,093)	-
_	982,263	906,237	(64,402)	694,356

## 34. Tax expense - continued

The tax on the (loss)/profit before tax differs from the theoretical amount that would arise using the basic tax rate applicable as follows:

	Gro 2020 €	up 2019 €	Comp 2020 €	oany 2019 €
(Loss)/profit before tax	(6,483,999)	261,971	380,336	4,091,826
Tax on (loss)/profit at 35%	(2,269,400)	91,690	133,118	1,432,139
Tax effect of: Unrecognised temporary differences and other movements, mainly attributable to property, plant and equipment and credit loss allowances in respect of trade and				
other receivables Unabsorbed capital allowances claimed	468,669	114,599	(6,085)	3,235
during the year	890,456	850,535	46,015	33,137
Unabsorbed tax losses incurred during the year Utilisation of unabsorbed tax losses and capital allowances brought forward from	-	27,864	-	-
previous years Income exempt from tax or charged at	-	(76,470)	-	-
reduced rates Share of results of associates Determination of deferred taxation on fair value gain of investment property and other properties on the basis applicable	7,441 139,986	(347,330) (4,172)	(253,185) -	(786,084) -
to property disposals Maintenance allowance claimed on rented	(291,034)	16,234	-	-
property Application of provisions of tax legislation	(157,932)	(178,387)	-	-
to sale of property	(173,187)	(70,190)	-	-
Expenses not deductible for tax purposes	2,383,351	437,687	13,370	11,929
(Over)/under provision of tax in previous	(16,087)	44,177	2,365	-
Tax charge/(credit) in the accounts	982,263	906,237	(64,402)	694,356

The tax impact relating to components of other comprehensive income is presented in the tables within Notes 19, 20 and 21 to the financial statements.

#### 35. Directors' emoluments

	C	Group
	2020 <i>€</i>	2019 €
Salaries and other emoluments	809,131	413,930

During the year, the company has recharged out directors' emoluments amounting to €309,703 (2019: €375,574) and €325,538 (2019: €250,372) to subsidiaries and other related parties forming part of Mizzi Organisation respectively.

The directors are also entitled to fringe benefits, such as the use of a motor vehicle and other similar benefits, which have been attributed a monetary amount for personal tax purposes.

#### 36. Cash generated from/(used in) operations

Reconciliation of operating (loss)/profit to cash generated from/(used in) operations:

	Group		Company	
	2020 €	2019 €	2020 €	2019 €
Operating (loss)/profit	(3,065,992)	2,660,984	(339,919)	429,102
Adjustments for: Depreciation of property, plant and equipment (Note 4) Depreciation of right-of-use assets	4,361,666	4,175,296	114,080	123,258
(Note 5) Amortisation of intangible assets	1,770,137	1,533,273	-	-
(Note 7) Profit on disposal of property, plant and	21,322	21,322	-	-
equipment Profit on disposal of assets classified	(83,195)	(366,458)	(850)	(19,335)
as held for sale Net gain on termination of leases	- (49,776)	(143,032)	-	-
Other gains from disposal of property Movement in credit loss allowances in	(49,770) -	(773,250)	-	-
respect of trade and other receivables	936,763	233,151	-	-
Amounts written off in respect of trade and other receivables Net gains from changes in fair value of investment property and other gains	145,529	19,349	-	-
from disposal of property Impairment charges on property, plant	(3,753,532)	(453,538)	-	-
and equipment	4,953,978	-	-	-
Changes in working capital: Inventories Trade and other receivables Trade and other payables	3,293,095 6,213,553 (6,937,785)	(2,842,990) (3,469,211) 18,380,594	- 104,824 (5,576,620)	(2,371,590) 10,732,218
Cash generated from/(used in) operations	7,805,763	18,975,490	(5,698,485)	8,893,653

Net debt reconciliation

The principal movements in the Group's and the company's net debt relate to cash inflows and outflows presented as part of financing activities within the statements of cash flows.

## 37. Commitments

### Group

### Capital commitments

Commitments for capital expenditure in relation to property development (Notes 4, 6 and 14) not provided for in these financial statements are as follows:

	2020 €	2019 €
Authorised but not contracted Contracted but not provided for	240,000 2,800,000	430,000 4,200,000
	3,040,000	4,630,000

#### Operating lease commitments - where a group undertaking is the lessor

The future minimum lease payments receivable under non-cancellable property operating leases are as follows:

	2020 €	2019 €
Not later than one year Later than one year and not later than five years Later than five years	1,367,574 3,612,575 1,218,236	1,110,539 2,290,938 1,621,744
	6,198,385	5,023,221

Group undertakings are party to non-cancellable operating lease arrangements relating to property, entered into on commercial terms. The non-cancellable term of the principal lease agreements expire within a 4 to 5 years period from the end of the financial reporting period.

The future minimum lease payments receivable under non-cancellable motor vehicle operating leases are as follows:

	2020 €	2019 €
Not later than one year Later than one year and not later than five years Later than five years	1,714,644 4,127,380 129,663	1,527,525 3,798,184 144,880
	5,971,687	5,470,589

A group undertaking's principal business is the leasing out motor vehicles on commercial terms under operating lease agreements with terms of 5 to 6 years.

## 38. Contingencies

(a) The company, together with certain other subsidiaries and related parties forming part of Mizzi Organisation, is jointly and severally liable in respect of guarantees given to secure the banking facilities of group undertakings and related parties forming part of Mizzi Organisation up to a limit of €85,175,000 (2019: €60,111,000) together with interest and charges thereon. These guarantees are supported by a general hypothecary guarantee for the amount of €15,874,000 (2019: €32,356,000) over the company's assets.

The subsidiaries, together with related parties forming part of Mizzi Organisation, are jointly and severally liable in respect of guarantees given to secure the banking facilities of group undertakings and related parties forming part of Mizzi Organisation for amounts ranging from €25,441,000 to €77,962,000 (2019: €25,441,000 to €69,080,000), together with interest and charges thereon. These guarantees are supported by general hypothecary guarantees by the group undertakings for the amounts ranging from €1,165,000 to €73,647,000 (2019: €1,165,000 to €68,645,000) and by special hypothecary guarantees over property by group undertakings for the amounts ranging from €30,165,000 to €104,400,000 (2019: €30,165,000 to €103,005,000).

- (b) At 31 December 2020, the company has given guarantees totalling €5,972,259 (2019: €3,876,832) in the name of subsidiaries and related parties forming part of Mizzi Organisation in favour of third parties.
- (c) At 31 December 2020, subsidiaries had contingent liabilities amounting to €2,419,499 (2019: €2,632,757) in respect of guarantees issued by the bank on their behalf in favour of third parties in the ordinary course of business.
- (d) No provision has been made in these consolidated financial statements for disputed income tax amounting to €403,715 (2019: €403,715) arising from assessments raised in terms of Section 44 of the Income Tax Act, (Cap. 123). Objections have been filed on the said assessments. The directors of the respective entities are confident that no material future liability will arise beyond the amounts which are acknowledged as properly due, which amounts have been fully provided for.

Objections have been filed by the group with the Commissioner of Inland Revenue over assessments raised relating to basis years from 1985 to 1996 amounting to €28,541 (2019: €28,541), in respect of which no provision has been made in these accounts.

(e) The company has undertaken to provide financial support to a number of subsidiaries so as to enable these entities to meet their liabilities as they fall due. As at 31 December 2020, subsidiaries whose total liabilities exceeded their total assets by an aggregate amount of €1,737,040 (2019: €1,642,151), incurred an aggregate loss of €94,889 (2019: €206,192) for the year then ended. Furthermore, subsidiaries whose current liabilities exceeded their current assets, as at 31 December 2020, by an aggregate amount of €57,859,874 (2019: €57,089,605), incurred on aggregate loss of €4,158,381 (2019: profit of €993,536) for the year then ended.

## **39.** Related party transactions

Mizzi Organisation Limited and its subsidiaries form part of the Mizzi Organisation. The Mizzi Organisation is not a legal entity and does not constitute a group of companies within the meaning of the Maltese Companies Act. (Cap. 386). The Organisation is a conglomerate of companies principally comprising Consolidated Holdings Limited and Mizzi Organisation Limited together with all their respective subsidiaries, The General Soft Drinks Company Limited and GSD Marketing Limited.

The entities constituting the Mizzi Organisation are ultimately fully owned by Daragon Limited, Demoncada Holdings Limited, Demoncada Limited, Investors Limited and Maurice Mizzi. Members of the Mizzi family in turn ultimately own and control the above mentioned companies.

### 39. Related party transactions - continued

Accordingly, the members of the Mizzi family, the shareholder companies mentioned above, all entities owned or controlled by the members of the Mizzi family and the shareholder companies, the associates of entities comprising the Organisation and the Organisation entities' key management personnel are the principal related parties of the entities forming part of the Mizzi Organisation.

Trading transactions with these companies would typically include interest charges, management fees, service charges and other such items which are normally encountered in a group context.

#### Group

In the ordinary course of their operations, group undertakings sell goods and services to other companies forming part of the Organisation for trading purposes and also purchase goods and services from these companies.

In the opinion of the directors, disclosure of related party transactions, which are generally carried out on commercial terms and conditions, is only necessary when the transactions effected have a material impact on the operating results and financial position of the group. The aggregate invoiced amounts in respect of a considerable number of transaction types carried out with related parties are not considered material and accordingly they do not have a significant effect on these financial statements.

Except for transactions disclosed or referred to previously, the following significant operating transactions, which were carried out principally with related parties forming part of Mizzi Organisation, have a material effect on the operating results and financial position of the group:

	Group		Company	
	2019	2020	2020	2019
	€	€	€	€
Sales of goods and services				
Sales of goods held for resale and provision of services:				
- Associates - Related parties forming part of	2,914	3,565	-	-
Mizzi Organisation	952,108	292,316	-	-
- Other related parties	97,887	43,824	-	-
Management fees receivable: - Subsidiaries	-	-	636,386	1,347,384
- Related parties forming part of				
Mizzi Organisation	181,260	433,221	181,260	433,221
Property operating lease rental income receivable: - Related parties forming part of				
Mizzi Organisation	_	120,000	_	-
- Other related parties	-	-	-	-
	1,234,169	892,926	817,646	1,780,605

## 39. Related party transactions - continued

	Gro 2020 €	oup 2019 €	Cor 2020 €	<b>npany</b> 2019 €
Purchases of goods and services				
Purchases of goods held for resale and services - Related parties forming part of Mizzi Organisation - Other related parties	387,755 -	633,474 147,470	-	-
Expense relating to the use of property - Subsidiary	-	-	26,667	29,200
Purchases of property, plant and equipment - Subsidiary - Associate	- 23,315	- -	1,612 -	107,485 -
	411,070	780,944	28,279	136,685

Year-end balances with related parties, arising principally from the transactions referred to previously, are disclosed in Notes 10, 12, 23 and 24 to these financial statements.

Expenditure amounting to €428,152 (2019: €372,051) and €3,399 (2019: €5,901) has been recharged by the parent company and subsidiaries respectively to related parties forming part of Mizzi Organisation. The company has also recharged expenditure to related parties as follows:

	2020 €	2019 €
- Subsidiaries	770,699	1,201,452
- Associates	23,004	33,436
- Other related parties	31,625	24,475

During the financial year ended 31 December 2020, related parties forming part of Mizzi Organisation recharged expenditure to subsidiaries amounting to €6,674 (2019: €253,868).

Key management personnel comprise the directors of the company and of the other group undertakings. Information on key management personnel compensation, has been disclosed in Note 36.

Amounts owed by related parties forming part of Mizzi Organisation as at 31 December 2020 of  $\in$ 73,956 (2019:  $\in$ 73,956) are subject to interest at 3.6% (2019: 3.6%). Amounts owed to related parties of  $\in$ 6,221,902 (2019:  $\in$ 6,221,902) are subject to interest of 3.2% (2019: 3.2%). Interest receivable from related parties and interest payable to related parties are disclosed in Notes 33 and 34 respectively.

## 39. Related party transactions - continued

## Company

As at 31 December 2020, amounts owed by subsidiaries of €9,631,063 (2019: €9,631,063) are subject to interest at 3.6% (2019: 3.6%) and €619,715 (2019: €619,715) is subject to interest at 3.15%.

Amounts owed by related parties as at 31 December 2020 include amounts due from shareholders of €19,516 (2019: €19,516). These amounts are unsecured, interest free and have no fixed date of repayment.

### 40. Statutory information

Mizzi Organisation Limited is a limited liability company and is incorporated in Malta.